File #: 22-1093, **Version:** 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 9-12-2022

Requesting Agency: Denver International Airport
        Division:

Subject Matter Expert Name: Mark Nagel
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Phone Number:

Item Title & Description:
(Do not delete the following instructions)
*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed First Amendment between the City and County of Denver and ECCL 4:12 LLC d/b/a NextGen Parking, LLC, concerning the Parking Revenue Control System to support customer parking at Denver International Airport.
Amends a contract with ECCL 4:12, LLC, doing business as NextGen Parking, LLC, by adding $9,670,000 for a new total of $10,112,000 and one year for a new end date of 8-31-2024 to continue providing the Parking Revenue Control System to support customer parking at Denver International Airport in Council District 11 (202157406/ 202264622). The last regularly scheduled Council meeting within the 30-day review period is on 11-14-2022. The Committee approved filing this item at its meeting on 10-12-2022.

Affected Council District(s) or citywide? 11

Contract Control Number: 202264622/ 202157406

Vendor/Contractor Name (including any "DBA"): ECCL 4:12 LLC dba NextGen Parking LLC

Type and Scope of services to be performed: This request is for an amendment to the Parking and Ground Transportation Parking and Revenue Control System (PRCS) Maintenance and Support Services Agreement between ECCL 4:12 LLC dba NextGen Parking, LLC (NextGen) and Denver International Airport (DEN). In 2017, NextGen) was selected, through a

competitive request for proposal (RFP) process, as the awarded vendor for the DEN PRCS replacement project. This project included providing hardware and software at parking entries and exits at DEN public and employee parking facilities. This new PRCS, which is currently going through the final installation, will allow DEN to track revenue and transaction processing. Additionally, the new system will enable DEN to remain compliant with Payment Card Industry Data Security Standard regulations via its Point-to Point Encryption (P2PE) credit card payment processing capability.

This amendment allows for on-site staffing coverage, preventive and remedial maintenance, software maintenance, system administration and technical support services for research and analysis for the PRCS as well as first response and best-efforts remedial maintenance for Parking Commercial Transportation Revenue Control System (PCTRCS), Level Count and Sign Control equipment and other services. Additionally, this amendment will incorporate P2PE payment services for credit card processing, spare equipment, software enhancements and/or system upgrades.

As an attachment to this amendment, additional scope will be added to the contract to facilitate the completion of various construction items de-scoped from Contract 201733794 which is also expiring on 09/01/2022 but has no provisions for a contract extension.

Fees for this amendment and the attachments were negotiated in good faith between all parties. Monthly support and maintenance staffing fees are $250,000 monthly, P2PE processing fees are $30,000 monthly, and additional services (replacement of broken items not covered under warranty) are $75,000. It is requested that this amendment be processed quickly to ensure continued parking systems support and parking revenue credit card processing.

Location (if applicable): DEN

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): N/A

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?
Amendment
Was this contractor selected by competitive process or sole source?
In 2017, ECCL 4:12 dba NextGen Parking LLC was selected, through a competitive request for proposal (RFP) process, as the awarded vendor for the DEN PRCS replacement project. In May of 2021 DEN entered into a supplemental support agreement to maintain the Parking Signs and Commercial Transportation entries into the public parking areas. For continuity of service until all hardware is installed and the continuation of DEN's ability to process credit card payments and maintain the new system, DEN is electing to amend the support agreement, during which time DEN will complete a thorough procurement process with specific outreach to industry partners to secure a new contract in 2024.

For New contracts
Term of initial contract:

Options for Renewal:
How many renewals (i.e. up to 2 renewals)?
Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:
Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?
Price and length
If length changing
What was the length of the term of the original contract?
5/21 - 8/23
What is the length of the extension/renewal?
12 months
What is the revised total term of the contract?
5/21 - 8-31-2024
If cost changing
What was the original value of the entire contract prior to this proposed change?
$442,000
What is the value of the proposed change?
$9,670,000
What is the new/revised total value including change?
$10,112,000
If terms changing
Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)