



Legislation Text

File #: 22-0349, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 3/21/22**

**Requesting Agency: DEN**  
**Division:**

**Subject Matter Expert Name: Carolina Flores**  
**Email Address: Carolina.flores@flydenver.com**  
**Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Amendment between the City and County of Denver and Fox Rent A Car, Inc. concerning rental car facilities at Denver International Airport.**

Amends a ground lease with Fox Rent A Car, Inc. to add \$ 10,828,315 for a new contract total of \$12,993,978 and 5 years for a new end date of 12-31-27 and terminates the Rental Car Concession Agreement, moving relevant clauses into this lease to consolidate all terms under one agreement, for rental car facilities at Denver International Airport in Council District 11 (PLANE-202159849 [201314178]). The last regularly scheduled Council meeting within the 30-day review period is on 5-2-22. The Committee approved filing this item at its meeting on 3-30-22. Pursuant to Council Rule 3.7, Councilmember Flynn called this item out at the 4-11-22 meeting for a postponement to 4-18-22.

**Affected Council District(s) or citywide? District 11**

**Contract Control Number: PLANE-202159849 [201314178]**

**Vendor/Contractor Name (including any "DBA"): Fox Rent A Car, Inc.**

**Type and Scope of services to be performed:**

This second amendment restates and amends the rental car ground leases described below to extend the terms for five years, to December 31, 2027, and stabilize the industry operations at the Denver airport which were impacted by the last two years of reduced travel under the pandemic. This Restate and Amend also terminates the rental car Concession Agreements and moves the concession requirements to the Ground Lease.

Fox Rent A Car, Inc., five years with no further option to extend. Rent is set at ground rent \$1.432 per square foot per year plus facility rent at \$26.50 per building square foot per year, plus 10% of gross revenues privilege fee with Minimum Guarantee \$1,363,057 annually.

**Location (if applicable): DEN**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): 2%**

**Are WBE/MBE/DBE goals met (if applicable)? Yes**

**Is the contract new/a renewal/extension or amendment? Amendment**

**Was this contractor selected by competitive process or sole source? No other interested bidders**

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)? Adding term and revenue**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
6 years	5 years	12/31/2027

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
2,165,663	10,828,315	12,993,978

This Restate and Amend also terminates the rental car Concession Agreements and moves the concession requirements to the Ground Lease.

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**