



Legislation Text

File #: 20-0468, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 5-11-20

Requesting Agency: Technology Services
Division:

Subject Matter Expert Name:

Name: Joe Saporito
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Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Second Amendatory Agreement between the City and County of Denver and Carahsoft Technology Corporation to extend the term and increase compensation to provide licensing for the Salesforce and Mulesoft platforms.

Amends a contract with Carahsoft Technology Corp. by adding \$15,814,860.38 for a new total of \$23,314,860.38 and five years for a new end date of 12-31-24 for use and support of the Salesforce and Mulesoft platforms supporting agencies, citywide (TECHS-202053694). The last regularly scheduled Council meeting within the 30-day review period is on 6-22-20. The Committee approved filing this item at its meeting on 5-19-20.

Affected Council District(s) or citywide? Citywide

Contract Control Number: TECHS-202053694

Vendor/Contractor Name (including any "DBA"): Carahsoft Technology Corp.

Type and Scope of services to be performed:

Salesforce is the industry-leading customer platform as well as the world's most extensive

enterprise cloud ecosystem. The Salesforce platform and ecosystem offer access to thousands of applications and solution opportunities. Technology Services (TS) would like to continue to leverage Salesforce and its connected applications and technologies to assist our customer agencies in responding to the ever increasing demands from the citizens of Denver. These citizens are continually looking for their Government to adopt technologies, internally and externally, that are mobile, intuitive and make use of connected data. A further expansion of the existing Salesforce platform fits directly into Technology Services Strategic Plan.

Since its inception, the Salesforce platform has been used in a number of ways to solve an array of business problems and offer numerous process improvement opportunities.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

Competitive process

For New contracts

Term of initial contract:

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

1/1/2015 - 12/31/2019

What is the length of the extension/renewal?

Five years

What is the revised total term of the contract?

1/1/2015 - 12/31/2024

If cost changing

What was the original value of the entire contract prior to this proposed change?

\$7,500,000

What is the value of the proposed change?

\$15,814,860.38

What is the new/revised total value including change?

\$23,314,860.38

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)