



Legislation Text

File #: 20-0114, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 1-31-20

**Requesting Agency:** Technology Services  
**Division:**

**Subject Matter Expert Name:**

Name: Joe Saporito
Email: joseph.saporito@denvergov.org

**Item Title & Description:**

*(Do not delete the following instructions)  
These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and SailPoint Technologies, Inc. for the purchase, installation and ongoing technical support of an on-premises solution.** Approves a contract with SailPoint Technologies, Inc. for \$2,010,572.14 and through 12-15-24 for the purchase, installation and ongoing technical support of the IdentityIQ Core Governance Platform, an employee access technology tool, citywide (TECHS-201952801). The last regularly scheduled Council meeting within the 30-day review period is on 3-16-20. The Committee approved filing this item at its meeting on 2-11-20.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** TECHS-201952801

**Vendor/Contractor Name (including any "DBA"):** SailPoint Technologies, Inc.

**Type and Scope of services to be performed:**

Technology Services is currently using the Oracle Identity Management platform (OIM). Identity Management should allow Technology Services to manage the access a City employee would have to City software systems like Workday. For example, if an employee were to retire or leave

the City, the OIM platform would automatically remove their access. Technology Services has found the Oracle OIM platform to be difficult to administer and develop on and is not meeting our technology needs. Also, if the City were to stay on the current Oracle system, Technology Services would be required to perform a large upgrade and renew support from Oracle at a substantial cost.

Technology Services is strategically modernizing the identity program by implementing SailPoint for Identity Management including provisioning access for employees. SailPoint contains governance and auditing tools to ensure all 17,000 City employees have access to what they need when they need it. SailPoint also provides tools to remove access when it is not needed in the example of an employee transfer.

The move to the SailPoint solution will result in alignment on fewer platforms thus providing an optimized solution that would allow ongoing support to be managed by Technology Services. This move will make the City more secure and will align with industry standards.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:** 5 years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$2,010,572.14

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**