



Legislation Text

File #: 17-1141, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 10-10-17

Requesting Agency: Arts and Venues
Division:

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Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Concession Agreement between the City and County of Denver and Aramark Sports and Entertainment Services, LLC for food and beverage concessions at various city venues.

Approves a three-year contract with Aramark Sports and Entertainment Services, LLC in the amount of \$30,837,547 in revenue for food and beverage services, concessions, catering and other services at the Denver Coliseum and Red Rocks Amphitheatre (THTRS-201737254). The last regularly scheduled Council meeting within the 30-day review period is on 1-8-18. The Committee approved filing this resolution by consent on 10-18-17.

Affected Council District(s) or citywide? Council District 9

Contract Control Number: THTRS-201737254

Vendor/Contractor Name (including any "DBA"): Aramark Sports and Entertainment Services, LLC

Type and Scope of services to be performed:

Aramark Sports and Entertainment Services, LLC shall provide food, alcoholic and non-alcoholic beverages, and retail services, including concession, banquet and cater services, and

consignment services for Denver Arts & Venues at the Denver Coliseum and Red Rocks Amphitheatre. This is a hybrid revenue/expenditure concession agreement over a three (3) year period with the option of two one-year term extensions via an amendment. This contract will generate revenue for Arts & Venues and provide hospitality services to patrons of Red Rocks and the Coliseum.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source? Competitive RFP

For New contracts

Term of initial contract: 11-1-17 - 10-31-20

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

\$60,000,000 estimated revenue

\$29,162,453 estimated costs

\$30,837,547 net revenue

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)