



Legislation Text

File #: 20-0340, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 4-6-20

Requesting Agency: Technology Services
Division:

Subject Matter Expert Name:

Name:	Joe Saporito
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Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Purchase Order between the City and County of Denver and Zivaro, Inc. for renewal of the ProofPoint software application supporting Technology Services' email security protocols.

Approves a purchase order with Zivaro, Inc. for \$509,400 and for one year for the subscription of the ProofPoint software application supporting the City's email security protocols (PO-00085305). The last regularly scheduled Council meeting within the 30-day review period is on 5-18-20. The Committee approved filing this item at its meeting on 4-14-20.

Affected Council District(s) or citywide? Citywide

Contract Control Number: PO-00085305

Vendor/Contractor Name (including any "DBA"): ZIVARO INC

Type and Scope of services to be performed:

Technology Services recently conducted a solicitation through the Purchasing Dept. to purchase Proofpoint software licensing related to email security. Based off of this solicitation process, Zivaro's offer was determined to be within the best interests of the City. Zivaro is a certified

Value Added Reseller (VAR) of Proofpoint software. Technology Services is seeking approval of a Purchase Order to Zivaro to continue the City's subscription to Proofpoint's Software as a Service (SaaS) Email Protection solution. Renewing this SaaS software is critical for the City's Enterprise email security. ProofPoint provides defense against email fraud tactics; targeted attack protection; digital asset security - encryption; analyzes internal email and blocks URL/attachment threats, spam, and viruses without impacting mail flow.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

Competitive process

For New contracts

Term of initial contract: One year

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$509,400.00

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)