



Legislation Text

File #: 17-0395, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 04-04-17

**Requesting Agency:** Denver International Airport  
**Division:**

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**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and DIA Retail Fashion, LLC concerning several concessions on Concourse B and C at Denver International Airport.**

Approves a concession use agreement with DIA Retail Fashion, LLC for ten years and to receive \$895,050 in annual revenue to construct, maintain, and manage three retail concessions spaces at Denver International Airport, and also to satisfy a settlement and release of claims and litigation involving the airport (201733877). The last regularly scheduled Council meeting within the 30-day review period is on 5-15-17. The Committee approved filing this resolution by consent on 4-12-17.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 201733877

**Vendor/Contractor Name (including any "DBA"):** DIA Retail Fashion, LLC

**Type and Scope of services to be performed:**

Denver International Airport (DEN) is seeking to enter into a Concession Use Agreement (Contract #201733877) with DIA Retail Fashion, LLC to construct, fit and finish, operate, maintain and manage three (3) retail concessions spaces totaling approximately 3,383 square

feet on Concourses B and C at DEN. This concession agreement is for a settlement and release of claims and litigation involving Denver International Airport. The travel convenience spaces will feature locally made branded products along with other sundries, books, magazines, newspapers, small electronics and electronic accessories, pre-packaged foods, snacks and bottled beverages. The specialty retail location will feature an upscale convenience offer merchandised alongside specialty retail products that are travel and lifestyle-centric. The goals of the spaces are to provide a first class operation to all passenger and airport users, provide innovative facility designs that complement the design of the terminal, provide business opportunities for Airport Concession Disadvantaged Business Enterprise (ACDBE's), and optimize Airport revenues and concession sales.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):** 25% ACDBE goal and 25% MWBE goal

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:** Ten years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$895,050.00 in anticipated annual revenue to DEN

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**