



Legislation Text

File #: 23-0096, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:**

**Requesting Agency:**  
**Division:**

**Subject Matter Expert Name:**  
**Email Address:**  
**Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Second Amendatory Agreement between the City and County of Denver and Trulink LLC to continue providing telecommunications technicians professional services for the city's data cabling needs.**

Amends a contract with Trulink, LLC by adding \$2,000,000 for a new total of \$5,000,000 to continue providing telecommunications technicians professional services for the city's data cabling needs, including, but not limited to new video surveillance at previously approved city facilities, such as Parks and Recreation facilities, as well as supporting hybrid work needs, citywide. No change to contract duration (TECHS-201739016-00/ TECHS-202266180-02). The last regularly scheduled Council meeting within the 30-day review period is on 3-13-2023. The Committee approved filing this item at its meeting on 2-7-2023.

**Affected Council District(s) or citywide? Citywide**

**Contract Control Number:** TECHS-201739016-00/ TECHS-202266180-02

**Vendor/Contractor Name (including any "DBA"):** Trulink, LLC

**Type and Scope of services to be performed:**

Trulink was awarded a contract through a competitive solicitation process to assist the City with professional data cable installation services supporting Technology Services. The maximum amount of that contract was set based upon historical needs for conduit and cabling throughout the city. Due to several factors that occurred during the term of this contract, the needs of the City exceeded what was originally estimated. These factors include: supporting the deployment of services needed during the pandemic, increases in video surveillance needs and the modification of work area's to support a remote and hybrid workforce. Additionally, there has been a recent request to increase video in Parks and Recreational facilities which was approved by City Council for 2023. This will require more than anticipated services with Trulink. This amendment request is to increase the contract maximum amount to cover recently approved larger projects as well as the ongoing operational needs of the City throughout the remainder of the contract term. At the end of the contract term, the City will undergo another solicitation process for these services.

Vendor will continue to support the Technology Services Dept. with telecommunication technicians to assist with data cabling needs

**Location (if applicable): Citywide**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): n/a**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

amendment

**Was this contractor selected by competitive process or sole source?  
competitive**

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

price

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**\$3M**

**What is the value of the proposed change?**

**\$2M**

**What is the new/revised total value including change?**

**\$5M**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**