



Legislation Text

File #: 22-0801, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 7-11-2022**

**Requesting Agency: Office of Climate Action, Sustainability and Resiliency  
Division:**

**Subject Matter Expert Name: Jonathan Rogers  
Email Address: Jonathan.Rogers@denvergov.org  
Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and McKinstry Essention, LLC for the development, design, and installation of distributed energy resources such as solar photovoltaics, battery storage, electric vehicle charging equipment, and other climate action technologies.**

Approves an on-call contract with McKinstry Essention, LLC for \$3,000,000 through 7-31-25 for the development, design, and installation of distributed energy resources such as solar photovoltaics, battery storage, electric vehicle charging equipment, and other climate action technologies, citywide (CASR-202263646). The last regularly scheduled Council meeting within the 30-day review period is on 8-18-22. The Committee approved filing this item at its meeting on 7-13-22.

**Affected Council District(s) or citywide? Citywide**

**Contract Control Number: CASR-202263646**

**Vendor/Contractor Name (including any "DBA"): McKinstry Essention, LLC**

**Type and Scope of services to be performed:**

This is an expenditure contract for McKinstry Essention, LLC (McKinstry) to act as an on-call contractor to respond to requests for work from CASR for the development, design, and installation of distributed energy resources such as solar photovoltaics, battery storage, electric vehicle charging equipment, and other climate action technologies. Without these services, the city will be unable to achieve its clean energy and transportation decarbonization goals. The resulting capital investments from this contract will lower electric bills at municipal facilities, increase resilience, and provide publicly accessible EV charging at city facilities. The sites selected for solar and EV charging will be established set in partnership between CASR and other city agencies based on metrics pertaining to cost-effectiveness, building performance compliance obligations, and community equity objectives. McKinstry Essention, LLC will act as an on-call contractor to respond to requests for work from CASR for the development, design, and installation of distributed energy resources such as solar photovoltaics, battery storage, electric vehicle charging equipment, and other climate action technologies.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): N/A**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

New

**Was this contractor selected by competitive process or sole source?**

**Competitive**

**For New contracts**

**Term of initial contract:**

8/1/2022 - 7/31/25

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term: \$3M**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**