



Legislation Text

File #: 20-0488, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 5-18-20

**Requesting Agency:** Denver Economic Development and Opportunity  
**Division:**

**Subject Matter Expert Name:**

Name:	Susan Liehe	720-913-1689
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**Item Title & Description:**

*(Do not delete the following instructions)  
These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver, on behalf of itself and the Denver Workforce Development Board and Eckerd Youth Alternatives, Inc. to provide one-stop operator and comprehensive services specific to employment and training as required under Denver's Workforce Innovation and Opportunity Act (WIOA) funding.**

Approves a contract with Eckerd Connects for \$2,500,000 and through 6-30-21 to provide one-stop operator and comprehensive services specific to employment and training as required under Denver's Workforce Innovation and Opportunity Act (WIOA) funding and other special state revenue or grant-funded workforce initiatives, citywide (OEDEV-202054623-00). The last regularly scheduled Council meeting within the 30-day review period is on 6-29-20. The Committee approved filing this item at its meeting on 6-3-20. Pursuant to Council Rule 3.7, Councilmember Herndon called out this item at the 6-15-20 meeting for a one-week postponement to 6-22-20.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** OEDEV-202054623-00

**Vendor/Contractor Name (including any "DBA"):** Eckerd Connects

**Type and Scope of services to be performed:**

This contract engages Eckerd Connects as the Workforce Innovation and Opportunity Act (WIOA) One-Stop and comprehensive services provider for the City and County of Denver for the 2020-21 funding year, in addition to supporting other workforce activities that fulfill both state and grant-funded requirements. Eckerd will engage and serve Denver's priority populations and targeted neighborhoods according to the scope of this contract and DEDO's strategic direction. In addition to its WIOA and grant administration role, Eckerd is also responsible for convening partners and stakeholders who represent the larger workforce system. This group, collectively named the Denver Workforce Integration Network (DWIN), meets monthly and is designed to better align the regional workforce resources with education and economic development assets to create a collective response to labor market challenges. DWIN has allowed for increased access to workforce development services for Denver residents.

Denver Workforce Services aspires to provide workforce investment activities that increase the employment, retention, earnings, and occupational skill attainment by participants, and, as a result, improves the quality of the workforce, reduces dependency on government assistance, and enhances the productivity and competitiveness of the region. ResCare will continue to engage local employers, industry associations, and sector partnerships to understand the current and future needs of business, and will offer training and employment opportunities to unemployed and underemployed job seekers.

Our success is measured, in part, through data on the following:

- Percentage of participants who are engaged in education or training that leads to employment or a credential
- Percentage of participants who have entered employment
- Percentage of participants who have retained employment
- Median earnings of participants

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:** 7/1/2020 - 6/30/2021

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$2,500,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**