



Legislation Text

File #: 20-0703, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 7-13-20

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name: Angela Casias
Email: Angela.Casias@flydenver.com

**Item Title & Description:**

*(Do not delete the following instructions)  
These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Second Amendment between the City and County of Denver and Aero Snow Removal (CO), LLC concerning on-call snow removal services at Denver International Airport.**

Amends a contract with Aero Snow Removal (CO), LLC by adding three years for a new end date of 8-31-23, reduces the service and annual cost, and changes the billing structure of inches of snowfall per year for on-call snow removal services for Denver International Airport (202055237-02). The last regularly scheduled Council meeting within the 30-day review period is on 8-24-20. The Committee approved filing this item at its meeting on 7-22-20.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 202055237-02

**Vendor/Contractor Name (including any "DBA"):** Aero Snow Removal Corp.

**Type and Scope of services to be performed:**

This contract is for on-call snow removal services for Denver International Airport (DEN) ramp

areas. Aero Snow Removal Corporation (Aero) shall furnish all necessary labor, tools, equipment and supplies to perform the required services except for the equipment and facilities that are specified as being the responsibility of DEN. This amendment extends the agreement for the three (3) option years allowed for in the agreement, reduces the service and annual cost, and changes the billing structure of inches of snowfall per year. DEN will not deploy Aero for low accumulating snowstorms, so the budgeted amount is expected to stay within the 40 inches allowed under the standard contract amount.

The breakdown of costs under this amendment are:

2020-2021 total cost \$3,922,507. This is the \$2,998,507 base fee plus the estimated \$924,000 in extra inches.

2021-2022 total cost \$9,271,707. This is the \$7,281,667 base fee plus the estimated \$1,990,040 in extra inches.

2022-2023 total cost \$9,271,707. This is the \$7,281,667 base fee plus the estimated \$1,990,040 in extra inches.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

9/1/2015-8/31/2020

**What is the length of the extension/renewal?**

Three years

**What is the revised total term of the contract?**

9/1/2015-8/31/2023

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**