



Legislation Text

File #: 19-0053, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 1-15-19

**Requesting Agency:** Public Works  
**Division:**

**Subject Matter Expert Name:**

Name:	Jason Gallardo
Email:	Jason.Gallardo@denvergov.org

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and Lambland, Inc. to accept compostable materials the City collects under its Denver's Compost Collection Program, Denver's LeafDrop Program and organic drop-off facilities.**

Approves a contract with Lambland Inc., doing business as A-1 Organics, for \$3,000,000 and for five years for commercial compost processing for materials collected in the Denver Composts program, Denver LeafDrop and other sources of organic material defined as food waste, yard debris, or non-recyclable paper, citywide (201947223). The last regularly scheduled Council meeting within the 30-day review period is on 4-29-18. The Committee approved filing this item at its meeting on 1-22-19.

**Affected Council District(s) or citywide?** citywide

**Contract Control Number:** 201947223

**Vendor/Contractor Name (including any "DBA"):** Lambland Inc

**Type and Scope of services to be performed:**

The City's Public Works Solid Waste Management Division (SWMD) operates a residential compost collection program that currently serves approximately 17,000 single-family homes, a select number of municipal buildings, and approximately 30 schools. Current program participants are serviced utilizing 11 residential compost collection routes.

As of November of 2017, the compost collection program was made available to all single-family homes of seven-or-fewer units within the City and County of Denver, and subscription is gradually increasing. Composting is currently offered as a fee-for-service program, while other waste services are provided without a direct fee. As such, the City hopes to change the compost fee structure in the future, and anticipates a continued growth of this program. While there are no guarantees, participation is projected to reach 60,000 to 70,000 customers (26 additional collection routes) by the end of 2022.

The City is dedicated to environmentally sound waste management with a focus on high quality customer service while maintaining clean material for composting. To provide a high-quality service to its residents, the City is looking to partner with a Vendor that is capable of producing a high-quality compost and also in the marketing of a high-quality compost product that will add value back to our local environment and to Colorado's soils.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?** Competitive

**For New contracts**

**Term of initial contract:** Five years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$3,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**