



Legislation Text

File #: 19-0492, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 5-13-19

Requesting Agency: Denver International Airport
Division:

Subject Matter Expert Name:

Name: Angela Casias
Email: angela.casias@flydenver.com

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and County of Denver and United Airlines, Inc. concerning an operational incentive to promote air service to Frankfurt, Germany at Denver International Airport.

Approves a contract with United Airlines, Inc. for an operational incentive agreement in the amount of \$2,500,000 and one year for credits against operational expenses to promote a new international destination service to Frankfurt, Germany, from Denver International Airport (201947913). The last regularly scheduled Council meeting within the 30-day review period is on 6-24-19. The Committee approved filing this item at its meeting on 5-22-19.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 201947913

Vendor/Contractor Name (including any "DBA"): United Airlines, Inc.

Type and Scope of services to be performed:

United qualifies for an air service incentive because they are initiating new scheduled

international air service at Denver International Airport (DEN) to Frankfurt. The incentive provides a maximum of \$2,500,000.00 in funds available for credits against operational expenses provided to United. United will receive a credit of \$30.00 per enplaned passenger during the first 12 months of operation of the new Denver-Frankfurt service. These credits will be approved by DEN before they are executed.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract: One year

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$2,500,000.00

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different

way of doing business etc.)