



Legislation Text

File #: 18-0261, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 03 06 18**

**Requesting Agency: DIA  
Division:**

**Subject Matter Expert Name:**

**4. Contact Person:**

- **Name:** Rachel Marion
- **Phone:** (303) 342-9839
- **Email:** [Rachel.Marion@flydenver.com](mailto:Rachel.Marion@flydenver.com) <mailto:Rachel.Marion@flydenver.com>

**5. Contact Person:**

- **Name:** Ken Greene
- **Phone:** (303) 342-2206
- **Email:** [Ken.Greene@flydenver.com](mailto:Ken.Greene@flydenver.com) <mailto:Ken.Greene@flydenver.com>

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed First Amendment between the City and County of Denver and McKinsey & Company, Inc. concerning on-call consulting services at Denver International Airport.**

Amends a contract with McKinsey & Company, Inc. by adding \$500,000 for a new total of \$940,000 to allow for additional on-call consulting services such as organizational management, finance and economic development, public and government affairs, project management, engineering and construction, and aviation-related professional services at Denver International Airport. There is no change to contract duration (201630656-01). The last regularly scheduled Council meeting within the 30-day review period is on 4-16-18. The Committee approved filing this resolution by consent on 3-14-18.

**Affected Council District(s) or citywide?**

**11**

**Contract Control Number:**

201630656-01

**Vendor/Contractor Name (including any "DBA"):**

**Type and Scope of services to be performed:**

**Location (if applicable):**

Key Contract Terms

Type of Contract:

Professional Services > \$500K      Lease      Design or Construction for airport improvements > \$5M  
Grant                      IGA                      Sale of Real Property      Sale of Personal Property

Vendor/Contractor Name: McKinsey & Company, Inc. Washington D.C.

Contract control number: 201630656-01

City's contract manager: Katie Halbert

Was this contractor selected by competitive process? Yes, this original contract was selected through a competitive RFP process.

Has this contractor provided these services to the City before?    Yes    No

Term/Duration of contract/project: 4/19/2017 - 3/21/2020, 3 years plus two additional one-year periods to extend

Is this a new contract?    Yes    No    Is this an Amendment?    Yes    No    If yes, how many?    1

Renewal terms: N/A

Purpose: This first amendment is to increase the contract maximum liability from \$440,000 to \$940,000 to McKinsey & Company, Inc.'s current contract, which will allow continuity of services and allow for a complete deliverable without interruption.

Cost/value: \$940,000.00

Source of funds: O & M

Benefit: McKinsey & Company, Inc. is providing vital guidance and their expertise to DEN's executive management.

Is this contract subject to:    W/MBE    DBE    SBE    XO101    ACDBE    N/A