



Legislation Text

File #: 18-0390, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 4-17-18

Requesting Agency: Office of Economic Development

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Brothers Redevelopment, Inc. for housing rental assistance and utility assistance to eligible households of Denver.

Adds \$500,000 and two months to a contract with Brothers Redevelopment, Inc. for a new total of \$985,000 through 12-31-18 to deliver the City's Temporary Rent/Utility Assistance program to provide low- and moderate-income residents with rental and utility assistance and other services (201737244). The last regularly scheduled Council meeting within the 30-day review period is on 6-11-18. The Committee approved filing this item at its meeting on 5-9-18.

Affected Council District(s) or citywide? Citywide

Contract Control Number: 201737244

Vendor/Contractor Name (including any "DBA"): Brothers Redevelopment, Inc

Type and Scope of services to be performed:

Launched in late 2017 with \$865,000 between two community-based contractors, Denver's Temporary Rental/Utility Assistance (TRUA) program is designed to prevent displacement by assisting low- and moderate-income residents experiencing a housing crisis to maintain stability in the time it might take to find alternative housing. A housing crisis may be defined as job/income loss or other economic pressures, unsafe housing conditions, an energy shutoff notice, or potential eviction.

Funding for TRUA comes from the city's dedicated fund for affordable housing.

Based on the strong demand for and successful rollout of TRUA in its pilot phase, the city proposes to direct an additional \$1M to this critically needed program. With this contract amendment, and including the results of the program's three-month pilot phase (November 2017 through February 2018), TRUA seeks to serve a total 1,245 households with rental assistance and 204 households with utility assistance, broken down as follows:

■ **PILOT PHASE** **(11/1/17 through exhaustion of initial funds over 90 days)**

472 households - rental assistance
86 households - utility assistance

■ **EXTENDED PHASE** **(6/1/18 through 12/31/18)**

773 households - rental assistance
118 households - utility assistance

■ **COMBINED TOTAL** **(11/1/17 through 12/31/18)**

1,245 Households - rental assistance
204 households - utility assistance

■ **RESULTS BY CONTRACTOR**

Northeast Denver Housing

Pilot Phase - 193 households with rental assistance, 11 with utility assistance
Extended Phase - 367 rental assistance, 35 utility assistance
Total Both Phases - 560 rental assistance, 46 utility assistance

Brothers Redevelopment

Pilot Phase - 279 households with rental assistance, 65 with utility assistance
Extended Phase - 406 rental assistance, 93 utility assistance
Total Both Phases - 685 rental assistance, 158 utility assistance

Eligible households will be asked to provide proof of their residency at the current address for at least 60 days, evidence of the housing crisis, and fall within income limits (i.e., earning no more than \$47,000 for one person, or no more than \$67,100 for a household of four). Assistance payments are made directly to the landlord or utility company.

The city's five-year housing plan, *Housing an Inclusive Denver*, sets a stabilization goal of 10,000 households between 2018 and 2023. This stabilization includes the TRUA program in addition to such strategies as emergency home repair, single-family home rehabilitation, landlord/tenant services, and eviction assistance.

New in this extended phase of TRUA is additional emphasis on housing counseling, financial literacy, and benefits navigation, all prompted by the observation from the pilot phase that households being served need not just immediate assistance but also help with strategies for longer-term housing stability.

Two contractors will deliver TRUA, the other contractor being the Northeast Denver Housing Center. As with the three-month pilot phase, Denver renters and homeowners will be encouraged to dial the city's Contact Center at 3-1-1, through which they will be referred to one of the two program contractors based on their ZIP code.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract:

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract? One year

What is the length of the extension/renewal? Two months

What is the revised total term of the contract? Fourteen months

If cost changing

What was the original value of the entire contract prior to this proposed change?

\$485,000

What is the value of the proposed change? \$500,000

What is the new/revised total value including change? \$985,000

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)