



Legislation Text

File #: 19-0589, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 6-10-19

Requesting Agency: Technology Services
Division:

Subject Matter Expert Name:

Name: Joe Saporito
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Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Master Services Agreement between the City and County of Denver and Flexential Colorado Corp. for Data Center Colocation, Managed (Cloud) Services, and Professional Services.

Approves a contract with Flexential Colorado Corp. for \$6 million and for five years to provide Datacenter colocation, managed cloud services and professional services to support the Technology Services' Infrastructure and Data Management teams, citywide (TECHS-201947808-00). The last regularly scheduled Council meeting within the 30-day review period is on 7-29-19. The Committee approved filing this item at its meeting on 6-18-19.

Affected Council District(s) or citywide? Citywide

Contract Control Number: TECHS-201947808-00

Vendor/Contractor Name (including any "DBA"): Flexential Colorado Corp.

Type and Scope of services to be performed:

Technology Services (TS) is requesting approval of a contract which would establish a strategic

partnership with Flexential Colorado Corp. (Flexential) for Data Center Colocation, Managed (Cloud) Services, and Professional Services. This partnership will assist TS with its long-term strategies around infrastructure and Hybrid IT services.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

An RFP for these services was facilitated by the City of Portland, Title for Portland: "Data Center Colocation Services" RFP # 00000420 Done by Procurement Services. Portland awarded Flexential a Cooperative agreement that the City is leveraging.

For New contracts

Term of initial contract: Five years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$6,000,000

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different

way of doing business etc.)