



Legislation Text

File #: 23-0446, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 4-24-2023**

**Requesting Agency: Denver International Airport  
Division:**

**Subject Matter Expert Name: Mark Nagel  
Email Address: Mark.Nagel@flydenver.com  
Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A Resolution approving a proposed Agreement between the City and County of Denver and CarGari LLC, to operate a peer-to-peer car sharing platform at Denver International Airport.**

Approves a contract with CarGari LLC for 10% gross revenue and for 3 years to operate a peer-to-peer car sharing platform at Denver International Airport in Council District 11 (PLANE-202366584). The last regularly scheduled Council meeting within the 30-day review period is on 5-22-2023. The Committee approved filing this item at its meeting on 4-26-2023.

**Affected Council District(s) or citywide? 11**

**Contract Control Number:** PLANE-202366584

**Vendor/Contractor Name (including any "DBA"):** CarGari LLC

**Type and Scope of services to be performed:**

This request is for a Peer-To-Peer Car Share Permit agreement between CarGari LLC (CarGari) and Denver International Airport (DEN). CarGari will operate a peer-to-peer car-sharing platform at DEN to connect airport customers with individual owners engaged in a car-sharing operation. CarGari shall not facilitate shared car transfers to shared car drivers at any locations except those designated by the DEN Chief Executive Officer (CEO), and/or at CarGari's off-airport facilities. CarGari shall remit 10% of gross revenues from transactions to DEN. The revenue projection was established by forecasting 25% year-over-year growth over the term of the agreement. Peer to-Peer Car Sharing is rapidly growing as a preferred choice for customers in lieu of renting

cars from legacy car rental companies.

**Location (if applicable): DEN**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): N/A**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

New

**Was this contractor selected by competitive process or sole source?**

**This procurement qualifies for the sole source exception under Memorandum No. 8B**

**For New contracts**

**Term of initial contract:**

3 years

**Options for Renewal:**

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

**Cost of initial contract term:**

10% gross revenue

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**