



Legislation Text

File #: 20-1530, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 12-07-20

Requesting Agency: Denver International Airport
Division:

Subject Matter Expert Name:

| |
|------------------------------------|
| Name: Angela Casias |
| Email: Angela.Casias@flydenver.com |

Item Title & Description:

*(Do not delete the following instructions)
These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Contract between the City and County of Denver and Flagship Airport Services, Inc. concerning janitorial services at Denver International Airport.

Approves a contract with Flagship Airport Services Inc. for \$182,986,361.33 and for three years, with two one-year options to extend, for janitorial services at the main terminal and concourses at Denver International Airport (201953023). The last regularly scheduled Council meeting within the 30-day review period is on 1-19-21. The Committee approved filing this item at its meeting on 12-16-20.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 201953023

Vendor/Contractor Name (including any "DBA"): Flagship Airport Services Inc.

Type and Scope of services to be performed:

Flagship Airport Services Inc. (Flagship), was selected through a competitive RFP process to provide janitorial services for the Main Terminal, A Concourse, B Concourse and C Concourse at Denver International Airport (DEN). Services to be provided by Flagship include general

janitorial services, restroom cleaning, carpet cleaning and floor care/cleaning. In addition to general janitorial services, Flagship will provide electrostatic spraying/fogging services in response to the COVID-19 pandemic. Flagship will also provide personnel to perform snow removal operations on various landside locations. The provided snow removal services will include hand shoveling, spreading of ice melt, and possibly the use of small ride-on and push behind equipment on side-walk areas only. Flagship will also provide cleaning services for A Concourse, B Concourse and C Concourse Food Courts in addition to the Main Terminal Transportation Security Administration (TSA) areas. These services represent additional scope of work added during contract negotiations as a result of COVID-19 impacts to DEN.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

Competitive process

For New contracts

Term of initial contract: Three years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)? 2

Term of any renewals (i.e. 1 year each): 1 year each

Cost of initial contract term: \$182,986,361.33

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)