



Legislation Text

File #: 17-0967, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 09-05-17

**Requesting Agency:** Denver International Airport  
**Division:**

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** [Aaron.Barraza@flydenver.com](mailto:Aaron.Barraza@flydenver.com) <mailto:Aaron.Barraza@flydenver.com>

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and Skyport Development Company, LLC and DIA Tech Services, LLC. concerning a concession at Denver International Airport.**

Approves a ten-year contract with Skyport Development Company, LLC and DIA Tech Services, LLC for the occupancy and installation, operation, and support of video walls, monitors, and related equipment to be used for promoting the amenities on the B Concourse Mezzanine at Denver International Airport (201735988). The last regularly scheduled Council meeting within the 30-day review period is on 10-16-17. The Committee approved filing this resolution by consent on 9-13-17.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 201735988

**Vendor/Contractor Name (including any "DBA"):** Skyport Development Company, LLC., and DIA Tech Services, LLC

**Type and Scope of services to be performed:**

The attornment consents to a Sublease for the installation, operation, and support of video

walls, monitors, and related equipment to be used to program video walls to attract customers to the B Mezzanine by increasing awareness of and promoting offerings by B Mezzanine Subtenants. Subtenant is required to maintain all equipment in good working order through the entire term.

This attornment with Skyport Development Company, LLC and DIA Tech Services, LLC for the subleased occupancy and installation, operation, and support of equipment to be used for promoting the offerings by the B Concourse - Mezzanine subtenant concession locations through the Tenant's Lease expiration and extended afterward for a 10.5 year term (October 31, 2027). The sublease is governed by the Amended and Restated Mezzanine Lease Agreement with Skyport Development Company, LLC contract number AC 69004.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:** Ten years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** No current compensation/revenue requirements due to direct agreement for development of area's concessions, Denver International Airport B Concourse - Mezzanine level (Center Core)

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**