



Legislation Text

File #: 23-0381, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 4-10-2023**

**Requesting Agency: Technology Services  
Division:**

**Subject Matter Expert Name: Jim Balogh  
Email Address: Jim.Balough@denvergov.org  
Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Sailpoint Technologies, Inc. to continue supporting the city's Identity and Access Management program.**

Amends a contract with SailPoint Technologies, Inc. by adding \$1,261,000 for a new total of \$3,271,572.14 and 3 years for a new end date of 12-15-2027 to continue supporting the city's Identity and Access Management (IAM) program management, as part of the city's cybersecurity strategy, citywide (TECHS-201952801-01/ TECHS-202367134-01). The last regularly scheduled Council meeting within the 30-day review period is on 5-15-2023. The Committee approved filing this item at its meeting on 4-11-2023.

**Affected Council District(s) or citywide? Citywide**

**Contract Control Number:** TECHS-201952801-01/ TECHS-202367134-01

**Vendor/Contractor Name (including any "DBA"):** SailPoint Technologies, Inc.

**Type and Scope of services to be performed:**

A robust Identity and Access Management (IAM) program is paramount to strong cybersecurity. SailPoint is a key component of the

City's IAM program, as it is used to create/delete user ID and access. Technology Services has strategically modernized its identity program by implementing the SailPoint for Identity Management software. SailPoint contains governance and auditing tools to ensure all 17,000 City employees have access to what they need when they need it. SailPoint also provides tools to remove access when it is not needed in the example of an employee transfer. This move has resulted in an alignment on fewer platforms thus providing an optimized solution that is more aligned with security industry standards.

The City is currently using SailPoint's on-premise IAM software. SailPoint has changed their product's profile and will only be offering their cloud solution. They will stop supporting the on-premise versions within the year. The cloud version of SailPoint's IAM solution will offer the City additional features, functionality and reporting not currently available with the current on-premise solution. In addition, cloud-based applications offer less City-provided maintenance and support, plus added resiliency. This amendment will allow for the professional services to migrate from our on-premise version to the cloud version as well as to continue with SailPoint's support and maintenance program.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): N/A**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

Amendment

**Was this contractor selected by competitive process or sole source?**

Competitive

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

Time and price

***If length changing***

**What was the length of the term of the original contract?**

**2/28/2020 - 12/15/2024**

**What is the length of the extension/renewal?**

**3 years**

**What is the revised total term of the contract?**

**2/28/2020- 12/15/2027**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**\$2,010,572.14**

**What is the value of the proposed change?**

**\$1,261,000**

**What is the new/revised total value including change?**

**\$3,271,572.14**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**