



Legislation Text

File #: 23-0410, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 4-17-2023**

**Requesting Agency: DOTI**  
**Division:**

**Subject Matter Expert Name: Bill Zolo**  
**Email Address: William.Zolo@denvergov.org**  
**Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Third Amendatory Agreement between the City and County of Denver and Samsara Inc. to provide telematics solutions to support fleet management operations.**

Amends a contract with Samsara Inc. to add \$157,752 for a new contract total of \$4,937,197.89 to provide telematics solutions for an additional 100 vehicles to support fleet management operations, citywide. No change to contract duration (DOTI-202055321-03/ DOTI-202367151-03). The last regularly scheduled Council meeting within the 30-day review period is on 5-29-2023. The Committee approved filing this item at its meeting on 4-18-2023.

**Affected Council District(s) or citywide? citywide**

**Contract Control Number:** DOTI-202055321-03/ DOTI-202367151-03

**Vendor/Contractor Name (including any "DBA"):** Samsara Inc.

**Type and Scope of services to be performed:**

DOTI executed a contract with Samsara in August 2020 for telematic solutions for 1,100 vehicle and equipment assets, another 705 assets in 2021 for the first amendment, and an additional 50 total units to cover expansion vehicles being purchased for the second amendment. This third amendment will add 100 total units.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):** N/A

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

Amendment

**Was this contractor selected by competitive process or sole source?**

Sole

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

price

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**\$4,779,445.89**

**What is the value of the proposed change?**

**\$157,752.00**

**What is the new/revised total value including change?**

**\$4,937,197.89**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**