



Legislation Text

File #: 22-1471, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 11-14-2022**

**Requesting Agency: Climate Action, Sustainability and Resiliency  
Division:**

**Subject Matter Expert Name: Mac Prather  
Email Address: Mac.Prather@denvergov.org  
Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Aptim Environmental & Infrastructure, LLC to continue providing rebate administration services and funding to incentivize the adoption of highly efficient, all-electric energy equipment, electric modes of transportation, distributed energy resources such as solar photovoltaics and battery storage, and other climate action technologies.**

Amends a contract with Aptim Environmental & Infrastructure, LLC by adding \$18,000,000 for a new total of \$27,000,000 to continue providing rebate administration services and funding to incentivize the adoption of highly efficient, all-electric energy equipment, electric modes of transportation, distributed energy resources such as solar photovoltaics and battery storage, and other climate action technologies (CASR-202261885-01/ CASR-202265206-01). The last regularly scheduled Council meeting within the 30-day review period is on 12-19-2022. The Committee approved filing this item at its meeting on 11-16-2022.

**Affected Council District(s) or citywide? Citywide**

**Contract Control Number:** CASR-202265206-01 / CASR-202261885-01

**Vendor/Contractor Name (including any "DBA"):** Aptim Environmental & Infrastructure, LLC

**Type and Scope of services to be performed:**

- This request will approve an amendment to the existing contract with Aptim Environmental & Infrastructure, LLC. The amendment will increase the contract amount from \$9,000,000 to \$27,000,000 for the term April 1, 2022, to March 31, 2025. There are no material changes to the scope of work, the contract will still provide rebate administration services to incentivize the adoption of highly efficient, all-electric energy equipment, electric modes of transportation, distributed energy resources, and other climate action technologies. Specifically, the amendment will:
  - o Increase total contract budget to \$27,000,000 from previously approved \$9,000,000.
  - o Separate Scope of Work sections for E-bike rebates and Home Energy rebates
  - o Clarify of rebate administration and program update processes
  - o Clarify reporting requirements including regular rebate projections, EDI strategy and demographic reporting, and client issue resolution procedures

**Scope of work:**

- Rebate administration services to incentivize the adoption of highly efficient, all-electric energy equipment, electric modes of transportation, distributed energy resources, and other climate action technologies. (92% budgeted for rebates, 8% cap for program management)

**Location (if applicable):** Citywide

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):** N/A

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

Amendment

**Was this contractor selected by competitive process or sole source?**

Competitive

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

cost

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**\$9,000,000.00**

**What is the value of the proposed change?**

**\$18,000,000.00**

**What is the new/revised total value including change?**

**\$27,000,000.00**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**