



Legislation Text

File #: 19-1303, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 11-19-18

**Requesting Agency:** Technology Services  
**Division:**

**Subject Matter Expert Name:**

Name: Joe Saporito
Email: joseph.saporito@denvergov.org

**Item Title & Description:**

*(Do not delete the following instructions)  
These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Workday, Inc. to extend the term, and increase the maximum contract amount.**

Amends a contract with Workday, Inc. by adding \$13,333,592.80 for a new total of \$23,333,592.80, five years for a new end date of 12-31-24 and amending certain legal terms for an Enterprise Resource Planning software application to support the City's Human Resource and Financial Services operations (TECHS-201523140). The last regularly scheduled Council meeting within the 30-day review period is on 1-13-20. The Committee approved filing this item at its meeting on 12-3-19.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** TECHS-201523140

**Vendor/Contractor Name (including any "DBA"):** Workday, Inc.

**Type and Scope of services to be performed:**

The City conducted an RFP in 2014 / 2015 to purchase and implement a new Enterprise

Resource Planning (ERP) application. This application is used by all agencies within the City including Denver International Airport and would replace Peoplesoft. As a result of the RFP, Workday, Inc. was awarded a contract. The initial term of the contract will expire on December 31, 2019. The City will continue its use of Workday's ERP application and Technology Services, through this Resolution Request, desires to extend the contract by another five year term.

Workday is a Cloud based Software as a Service (SaaS) Solution that is highly configurable with minimum to no customization required. The Workday solution increases the customer experience and usability of the application. This contract includes vendor supported upgrades which ensures the City is always on the most current version of the software.

The increase in the contract maximum amount can be broken down as follows:

- Human Resources & Financials: \$10,911,934 (\$2,182,387 annually)
- o Workday's base subscription which includes:
  - Human Capital Management
  - Cloud Connect for Benefits
  - Payroll
  - Projects
  - Expenses
  - Procurement
  - Core Financials
  - Grants Management
  - Learning
  - Media Cloud
  - Recruiting
- Prism Analytics: \$465,764 (\$232,882 annually, contract term starts in 2022).
- o Prism Analytics provides City Agencies with self-service access to the data they need to deliver better business outcomes.
- Platinum Customer Success Package: \$743,750 (\$148,750 annually)
- o Workday will dedicate resources to assist the City with future deployment, production and post-production activities to ensure success.
- Contingency of 10%: \$1,212,144.80 to allow for growth in the City and for adding future functionality

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

5 years

**What is the length of the extension/renewal?**

5 years

**What is the revised total term of the contract?**

10 years

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

\$10,000,000

**What is the value of the proposed change?**

\$13,333,592.80

**What is the new/revised total value including change?**

\$23,333,592.80

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**