



Legislation Details (With Text)

File #: 17-0740 **Version:** 1
Type: Resolution **Status:** Adopted
File created: 6/27/2017 **In control:** Business, Arts, Workforce, & Aeronautical Services Committee
On agenda: 7/17/2017 **Final action:** 7/17/2017

Title: A resolution approving a proposed Standard Concession Agreement between the City and County of Denver and HFF LEI HPH DEN, LLC concerning a concession at Denver International Airport. Approves a ten-year contract with HFF LEI HPH DEN, LLC, doing business as New Belgium Brewing Sports Bar, in the amount of \$733,762.50 in annual revenue for a Colorado-focused sports bar and restaurant on the B Concourse at Denver International Airport (201630950). The last regularly scheduled Council meeting within the 30-day review period is on 8-7-17. The Committee approved filing this resolution by consent on 7-5-17.

Sponsors:

Indexes: Debra Bartleson

Code sections:

Attachments: 1. RR17 0740 DIA New Belgium Contract Request, 2. 17-0740 Contract_HFF-LEI-HPH DEN LLC, 3. 17-0740 Filed Resolution_HFF LEI HPH DEN, LLC, 4. 17-0740 - signed.pdf

Date	Ver.	Action By	Action	Result
7/17/2017	1	City Council	adopted	Pass
7/17/2017	1	Council President	signed	
7/5/2017	1	Business, Arts, Workforce, & Aeronautical Services Committee	approved by consent	

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 06-27-17

Requesting Agency: Denver International Airport
Division:

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** Aaron.Barraza@flydenver.com <mailto:Aaron.Barraza@flydenver.com>

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Standard Concession Agreement between the City and County of Denver and HFF LEI HPH DEN, LLC

concerning a concession at Denver International Airport.

Approves a ten-year contract with HFF LEI HPH DEN, LLC, doing business as New Belgium Brewing Sports Bar, in the amount of \$733,762.50 in annual revenue for a Colorado-focused sports bar and restaurant on the B Concourse at Denver International Airport (201630950). The last regularly scheduled Council meeting within the 30-day review period is on 8-7-17. The Committee approved filing this resolution by consent on 7-5-17.

Affected Council District(s) or citywide?

Contract Control Number: 201630950

Vendor/Contractor Name (including any "DBA"): HFF LEI HPH DEN, LLC., doing business as New Belgium Brewing Sports Bar

Type and Scope of services to be performed: This is a 10 year concession agreement with HFF LEI HPH DEN, LLC dba New Belgium Brewing Sports Bar for a Colorado Focused Sports Bar on Concourses B. The concession space will total approximately 3,948.3 square feet on Concourse B., with a vibrant sports bar themed concession with high quality decor, state of the art HD flat panel television displays that draw customers into the location and provides an ambiance that corresponds with our collegiate and professional Colorado's sport teams. The Revenue Management Division believes an updated Colorado Focused Sports Bar will accommodate the increasing demand from DEN patrons while providing innovative facility designs that complement the DEN brand and concourse passenger flow.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): ACDBE goal of 33% and a 25% MWBE goal

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract: Ten years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$733,762.50 annual revenue

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)