



## Legislation Details (With Text)

**File #:** 18-0739 **Version:** 1  
**Type:** Resolution **Status:** Adopted  
**File created:** 7/3/2018 **In control:** Business, Arts, Workforce, & Aeronautical Services Committee  
**On agenda:** 7/23/2018 **Final action:** 7/23/2018

**Title:** A resolution approving a proposed Agreement between the City and County of Denver and WestJet Airlines concerning an operational air service development incentive at Denver International Airport. Approves a contract with WestJet Airlines LTD for an operational air service development incentive in the amount of \$1 million and through 3-7-19 for its air service to Calgary, Canada from Denver International Airport (201738750-00). The last regularly scheduled Council meeting within the 30-day review period is on 8-13-18. The Committee approved filing this item at its meeting on 7-11-18.

**Sponsors:**

**Indexes:** Zach Rothmier

**Code sections:**

**Attachments:** 1. RR18 0739 DIA WestJet Operational, 2. 18-0739 Contract\_Westjet Airlines.pdf, 3. 18-0739 Filed Resolution\_WestJet.pdf, 4. 18-0739 Filed Resolution\_WestJet..pdf, 5. 18-0739 - signed

Date	Ver.	Action By	Action	Result
7/24/2018	1	Council President	signed	
7/23/2018	1	City Council	adopted	Pass
7/11/2018	1	Business, Arts, Workforce, & Aeronautical Services Committee	approved by consent	Pass

## Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 7-3-18

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name: Angela Casias
Email: Angela.Casias@flydenver.com

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and**

## **County of Denver and WestJet Airlines concerning an operational air service development incentive at Denver International Airport.**

Approves a contract with WestJet Airlines LTD for an operational air service development incentive in the amount of \$1 million and through 3-7-19 for its air service to Calgary, Canada from Denver International Airport (201738750-00). The last regularly scheduled Council meeting within the 30-day review period is on 8-13-18. The Committee approved filing this item at its meeting on 7-11-18.

**Affected Council District(s) or citywide?**

**Contract Control Number:** 201738750-00

**Vendor/Contractor Name (including any "DBA"):** WestJet Airlines LTD

### **Type and Scope of services to be performed:**

WestJet qualifies for an air service development incentive for their new service to Calgary which began March 8, 2018. As an international market, service to Calgary qualifies for this incentive. WestJet must maintain the Denver - Calgary route for the duration of the contract period. WestJet will be credited the amount of \$20.00 per enplaned passenger over this period, for a maximum credit of \$1,000,000.00.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

### **For New contracts**

**Term of initial contract:** One year

### **Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$1,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

### **For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List**

**all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**