

City and County of Denver

# Legislation Details (With Text)

File #:	18-1	191	Version:	1				
Туре:	Res	olution			Status:	Adopted		
File created:	10/1	5/2018			In control:	Business, Arts, Workf Services Committee	orce, Climate & Aviation	
On agenda:	11/5	/2018			Final action	: 11/5/2018		
Title:	A resolution approving a proposed Agreement between the City and County of Denver and United Airlines concerning an operational incentive to promote service to London from Denver International Airport. Approves an operational incentive agreement with United Airlines Inc., for a maximum of \$4,000,000 and for one year for credits against operational expenses to promote a new international destination service to London, United Kingdom, from Denver International Airport (201840367-00). The last regularly scheduled Council meeting within the 30-day review period is on 11-26-18. The Committee approved filing this item at its meeting on 10-24-18.							
Sponsors:								
Indexes:	Jona	Jonathan Griffin						
Code sections:								
Attachments:	1. RR18 1191 DIA UA Operational Incentive, 2. 18-1191 Contract_United Airlines.pdf, 3. 18-1191 Filed Resolution_United Airlines.pdf, 4. 18-1191 Filed Resolution_United Airlines.pdf							
Date	Ver.	Action B	у			Action	Result	
11/29/2018	1	Council	President			signed		
11/5/2018	1	City Council			adopted	Pass		
10/24/2018	1	Business, Arts, Workforce & Aviation Services Comn			approved by consent	Pass		

# **Contract Request Template (Contracts; IGAs; Leases)**

#### Date Submitted: 10-16-18

**Requesting Agency:** Denver International Airport **Division:** 

#### Subject Matter Expert:

Name: Angela Casias
Email: Angela.Casias@flydenver.com

## Item Title & Description:

(Do not delete the following instructions)

These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).

Both the title and description must be entered between the red "title" and "body" below. Do **<u>not</u>** at any time delete the red "title" or "body" markers from this template.

# A resolution approving a proposed Agreement between the City and County of Denver and United Airlines concerning an operational incentive to promote service to London from Denver International Airport.

Approves an operational incentive agreement with United Airlines Inc., for a maximum of \$4,000,000 and for one year for credits against operational expenses to promote a new international destination service to London, United Kingdom, from Denver International Airport (201840367-00). The last regularly scheduled Council meeting within the 30-day review period is on 11-26-18. The Committee approved filing this item at its meeting on 10-24-18.

## Affected Council District(s) or citywide?

**Contract Control Number:** 201840367-00

## Vendor/Contractor Name (including any "DBA"): United Airlines Inc

#### Type and Scope of services to be performed:

United Airlines qualifies for an air service development incentive for their new service to London/Heathrow which began March 24, 2018. As an international market, service to London/Heathrow qualifies for this incentive. United Airlines will be credited the amount of \$30.00 per enplaned passenger over this period, for a maximum credit of \$4,000,000.00.

## Location (if applicable):

# **WBE/MBE/DBE** goals that were applied, if applicable (construction, design, Airport concession contracts):

#### Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

#### Was this contractor selected by competitive process or sole source?

For New contracts Term of initial contract: One year

Options for Renewal: How many renewals (i.e. up to 2 renewals)? Term of any renewals (i.e. 1 year each):

**Cost of initial contract term:** \$4,000,000

Cost of any renewals:

#### Total contract value council is approving if all renewals exercised:

#### For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

*If length changing* What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

*If cost changing* What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)