



Legislation Details (With Text)

File #: 18-1192 **Version:** 1

Type: Resolution **Status:** Adopted

File created: 10/15/2018 **In control:** Business, Arts, Workforce, Climate & Aviation Services Committee

On agenda: 11/5/2018 **Final action:** 11/5/2018

Title: A resolution approving a proposed Agreement between the City and County of Denver and United Airlines concerning a marketing incentive to promote service to London from Denver International Airport.
Approves a contact with United Airlines Inc., for a marketing air service development incentive in the amount of \$1,200,000 and for seven months for its air service to London, United Kingdom, from Denver International Airport (201840368-00). The last regularly scheduled Council meeting within the 30-day review period is on 11-26-18. The Committee approved filing this item at its meeting on 10-24-18.

Sponsors:

Indexes: Jonathan Griffin

Code sections:

Attachments: 1. RR18 1192 DIA UA Marketing Incentive, 2. 18-1192 Contract_United Airlines.pdf, 3. 18-1192 Filed Resolution_United Airlines.pdf, 4. 18-1192 Filed Resolution_United Airlines.pdf

Date	Ver.	Action By	Action	Result
11/29/2018	1	Council President	signed	
11/5/2018	1	City Council	adopted	Pass
10/24/2018	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved by consent	Pass

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 10-16-18

Requesting Agency: Denver International Airport
Division:

Subject Matter Expert:

Name: Angela Casias

Email: Angela.Casias@flydenver.com

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and County of Denver and United Airlines concerning a marketing incentive to promote service to London from Denver International Airport.

Approves a contact with United Airlines Inc., for a marketing air service development incentive in the amount of \$1,200,000 and for seven months for its air service to London, United Kingdom, from Denver International Airport (201840368-00). The last regularly scheduled Council meeting within the 30-day review period is on 11-26-18. The Committee approved filing this item at its meeting on 10-24-18.

Affected Council District(s) or citywide?

Contract Control Number: 201840368-00

Vendor/Contractor Name (including any "DBA"): Denver International Airport

Type and Scope of services to be performed:

United Airlines Inc., (United) qualifies for an air service development incentive for their new service to London/Heathrow which began March 24, 2018. As an international market, service to London/Heathrow qualifies for this incentive. United's marketing plan and activities must be approved by DEN and must promote travel to/from/through Denver International Airport.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract: Seven months

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$1,200,000

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)