



Legislation Details (With Text)

File #: 19-0254 **Version:** 1
Type: Resolution **Status:** Adopted
File created: 3/12/2019 **In control:** Business, Arts, Workforce, & Aviation Services Committee
On agenda: 3/27/2019 **Final action:** 4/8/2019

Title: A resolution approving a proposed Agreement between the City and County of Denver and Provenzano Resources, LLC concerning retail cart and kiosk services at Denver International Airport. Approves a contract with Provenzano Resources LLC for the greater of \$1,215,000 Minimum Annual Percentage Fee (MAPF) or 50% of gross rent annually, and for seven years, for retail cart and kiosk program asset management services at Denver International Airport (201842226). The last regularly scheduled Council meeting within the 30-day review period is on 4-29-19. The Committee approved filing this item at its meeting on 3-27-19.

Sponsors:

Indexes: Jonathan Griffin

Code sections:

Attachments: 1. RR19 0254 DIA Provenzano.pdf, 2. RevenueContract, 3. 19-0254 Filed Resolution Provenzano Resources LLC, 4. 19-0254 Filed Resolution Provenzano Resources LLC.pdf, 5. 19-0254 - signed

Date	Ver.	Action By	Action	Result
4/9/2019	1	Council President	signed	
4/8/2019	1	City Council	adopted	Pass
3/27/2019	1	Business, Arts, Workforce, & Aviation Services Committee	approved by consent	Pass

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 3-12-19

Requesting Agency: Denver International Airport
Division:

Subject Matter Expert Name:

Name:	Angela Casias
Email:	Angela.Casias@flydenver.com

Item Title & Description:

(Do not delete the following instructions)
*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and

County of Denver and Provenzano Resources, LLC concerning retail cart and kiosk services at Denver International Airport.

Approves a contract with Provenzano Resources LLC for the greater of \$1,215,000 Minimum Annual Percentage Fee (MAPF) or 50% of gross rent annually, and for seven years, for retail cart and kiosk program asset management services at Denver International Airport (201842226). The last regularly scheduled Council meeting within the 30-day review period is on 4-29-19. The Committee approved filing this item at its meeting on 3-27-19.

Affected Council District(s) or citywide?

Contract Control Number: 201842226

Vendor/Contractor Name (including any "DBA"): Provenzano Resources LLC

Type and Scope of services to be performed:

Asset Manager of Denver International Airport's (DEN) Retail Merchandising Unit (RMU) and Kiosk Program. This Program consists of specialty retail concepts in common areas of DEN Concourses, and food & beverage concepts in common areas of the Main Terminal as it undergoes redevelopment. Initially forty-one RMU/Kiosk Concession Locations on DEN's Concourses have been approved, with up to twelve new temporary Concession Locations to be approved in the Main Terminal.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

ABCDE- 30%

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract: Seven years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$1,215,000.00 MAPF; or 50% of Gross Rent Annually

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)