



## Legislation Details (With Text)

**File #:** 19-0254 **Version:** 1

**Type:** Resolution **Status:** Adopted

**File created:** 3/12/2019 **In control:** Business, Arts, Workforce, Climate & Aviation Services Committee

**On agenda:** 3/27/2019 **Final action:** 4/8/2019

**Title:** A resolution approving a proposed Agreement between the City and County of Denver and Provenzano Resources, LLC concerning retail cart and kiosk services at Denver International Airport. Approves a contract with Provenzano Resources LLC for the greater of \$1,215,000 Minimum Annual Percentage Fee (MAPF) or 50% of gross rent annually, and for seven years, for retail cart and kiosk program asset management services at Denver International Airport (201842226). The last regularly scheduled Council meeting within the 30-day review period is on 4-29-19. The Committee approved filing this item at its meeting on 3-27-19.

**Sponsors:**

**Indexes:** Jonathan Griffin

**Code sections:**

**Attachments:** 1. RR19 0254 DIA Provenzano.pdf, 2. RevenueContract, 3. 19-0254 Filed Resolution Provenzano Resources LLC, 4. 19-0254 Filed Resolution Provenzano Resources LLC.pdf, 5. 19-0254 - signed

Date	Ver.	Action By	Action	Result
4/9/2019	1	Council President	signed	
4/8/2019	1	City Council	adopted	Pass
3/27/2019	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved by consent	Pass

## Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 3-12-19

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name:	Angela Casias
Email:	Angela.Casias@flydenver.com

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

## **A resolution approving a proposed Agreement between the City and**

**County of Denver and Provenzano Resources, LLC concerning retail cart and kiosk services at Denver International Airport.**

Approves a contract with Provenzano Resources LLC for the greater of \$1,215,000 Minimum Annual Percentage Fee (MAPF) or 50% of gross rent annually, and for seven years, for retail cart and kiosk program asset management services at Denver International Airport (201842226). The last regularly scheduled Council meeting within the 30-day review period is on 4-29-19. The Committee approved filing this item at its meeting on 3-27-19.

**Affected Council District(s) or citywide?**

**Contract Control Number:** 201842226

**Vendor/Contractor Name (including any "DBA"):** Provenzano Resources LLC

**Type and Scope of services to be performed:**

Asset Manager of Denver International Airport's (DEN) Retail Merchandising Unit (RMU) and Kiosk Program. This Program consists of specialty retail concepts in common areas of DEN Concourses, and food & beverage concepts in common areas of the Main Terminal as it undergoes redevelopment. Initially forty-one RMU/Kiosk Concession Locations on DEN's Concourses have been approved, with up to twelve new temporary Concession Locations to be approved in the Main Terminal.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

ABCDE- 30%

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:** Seven years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$1,215,000.00 MAPF; or 50% of Gross Rent Annually

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**