# City and County of Denver

## Legislation Details (With Text)

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| **File #:** | 19-0589 | **Version:** 1 | |
| **Type:** | Resolution | **Status:** | Adopted |
| **File created:** | 6/10/2019 | **In control:** | Finance & Governance Committee |
| **On agenda:** | 7/8/2019 | **Final action:** | 7/8/2019 |

**Title:** A resolution approving a proposed Master Services Agreement between the City and County of Denver and Flexential Colorado Corp. for Data Center Colocation, Managed (Cloud) Services, and Professional Services.
Approves a contract with Flexential Colorado Corp. for $6 million and for five years to provide Datacenter colocation, managed cloud services and professional services to support the Technology Services' Infrastructure and Data Management teams, citywide (TECHS-201947808-00). The last regularly scheduled Council meeting within the 30-day review period is on 7-29-19. The Committee approved filing this item at its meeting on 6-18-19.

**Sponsors:**

**Indexes:** Jonathan Griffin

**Code sections:**

**Attachments:** 1. RR19 0589 TS Flexential, 2. 19-0589 Filed Resolution_Flexential Colorado Corp. 201947808-00, 3. 19-0589 Master Services Agreement_Flexential Colorado Corp. 201947808-00, 4. 19-0589 Filed Resolution_Flexential Colorado Corp. 201947808-00.pdf, 5. 19-0589 - signed

| Date | Ver. | Action By | Action | Result |
|---|---|---|---|---|
| 7/9/2019 | 1 | Council President | signed | |
| 7/8/2019 | 1 | City Council | adopted | Pass |
| 6/18/2019 | 1 | Finance & Governance Committee | approved by consent | Pass |

## Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 6-10-19

**Requesting Agency:** Technology Services
                    **Division:**

**Subject Matter Expert Name:**

| |
|---|
| Name: Joe Saporito |
| Email: joseph.saporito@denvergov.org |

**Item Title & Description:**
*(Do not delete the following instructions)*
*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

# A resolution approving a proposed Master Services Agreement between the City and County of Denver and Flexential Colorado Corp. for Data Center Colocation, Managed (Cloud) Services, and Professional Services.

Approves a contract with Flexential Colorado Corp. for $6 million and for five years to provide Datacenter colocation, managed cloud services and professional services to support the Technology Services' Infrastructure and Data Management teams, citywide (TECHS-201947808-00).  The last regularly scheduled Council meeting within the 30-day review period is on 7-29-19. The Committee approved filing this item at its meeting on 6-18-19.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** TECHS-201947808-00

**Vendor/Contractor Name (including any "DBA"):** Flexential Colorado Corp.

**Type and Scope of services to be performed:**
Technology Services (TS) is requesting approval of a contract which would establish a strategic partnership with Flexential Colorado Corp. (Flexential) for Data Center Colocation, Managed (Cloud) Services, and Professional Services. This partnership will assist TS with its long-term strategies around infrastructure and Hybrid IT services.
**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**
An RFP for these services was facilitated by the City of Portland, Title for Portland: "Data Center Colocation Services" RFP # 00000420 Done by Procurement Services. Portland awarded Flexential a Cooperative agreement that the City is leveraging.
**<span style="color:red">For New contracts</span>**
**Term of initial contract:** Five years

**Options for Renewal:**
        **How many renewals (i.e. up to 2 renewals)?**
        **Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** $6,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

<span style="color:red">**For Amendments/Renewals Extensions:**</span>
**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

*If length changing*
**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

*If cost changing*
**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

*If terms changing*
**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**