



Legislation Details (With Text)

File #: 19-1220 **Version:** 1

Type: Resolution **Status:** Adopted

File created: 10/31/2019 **In control:** Business, Arts, Workforce, Climate & Aviation Services Committee

On agenda: 12/2/2019 **Final action:** 12/2/2019

Title: A resolution approving a proposed Contract between the City and County of Denver and AXS Group, LLC to add compensation and five years to provide ticketing services, box office operation, information and call center functions, and marketing support for City venues.
Approves a contract with AXS Group, LLC for \$5,010,613 and for five years to provide ticketing services, box office operation, information and call center functions, and marketing support for City venues (THTRS-201952501). The last regularly scheduled Council meeting within the 30-day review period is on 12-23-19. The Committee approved filing this item at its meeting on 11-20-19.

Sponsors:

Indexes: Jonathan Griffin

Code sections:

Attachments: 1. RR19 1220 AVD AXS Digital LLC, 2. AXS 2019 Presentation 11719, 3. 19-1220 Filed Resolution_Axis Group LLC_201952501-00, 4. 19-1220 Agreement_Axis Group LLC_201952501-00, 5. 19-1220 Filed Resolution_Axis Group LLC, 6. 19-1220 - signed

| Date | Ver. | Action By | Action | Result |
|------------|------|--|---------------------|--------|
| 12/3/2019 | 1 | Council President | signed | |
| 12/2/2019 | 1 | City Council | adopted | Pass |
| 11/20/2019 | 1 | Business, Arts, Workforce, Climate & Aviation Services Committee | approved for filing | Pass |

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 10-31-19

Requesting Agency: Arts and Venues
Division:

Subject Matter Expert Name:

| |
|-------------------------------------|
| Name: Brian Brodbeck |
| Email: Brian.Brodbeck@denvergov.org |

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Contract between the City and County of Denver and AXS Group, LLC to add compensation and five years to provide ticketing services, box office operation, information and call center functions, and marketing support for City venues.

Approves a contract with AXS Group, LLC for \$5,010,613 and for five years to provide ticketing services, box office operation, information and call center functions, and marketing support for City venues (THTRS-201952501). The last regularly scheduled Council meeting within the 30-day review period is on 12-23-19. The Committee approved filing this item at its meeting on 11-20-19.

Affected Council District(s) or citywide? Council District 9

Contract Control Number: THTRS-201952501

Vendor/Contractor Name (including any "DBA"): AXS Group LLC

Type and Scope of services to be performed:

The vendor will provide ticketing services, box office operation, information and call center functions, and marketing support for City venues including Colorado Convention Center/Bellco Theater, Denver Coliseum, Denver Performing Arts Complex, McNichols Civic Center Building and Red Rocks Amphitheatre.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

Competitive process

For New contracts

Term of initial contract: 5 years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$5,010,613

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List

all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)