



Legislation Details (With Text)

File #: 19-1303 **Version:** 1

Type: Resolution **Status:** Adopted

File created: 11/18/2019 **In control:** Finance & Governance Committee

On agenda: 12/23/2019 **Final action:** 12/23/2019

Title: A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Workday, Inc. to extend the term, and increase the maximum contract amount. Amends a contract with Workday, Inc. by adding \$13,333,592.80 for a new total of \$23,333,592.80, five years for a new end date of 12-31-24 and amending certain legal terms for an Enterprise Resource Planning software application to support the City's Human Resource and Financial Services operations (TECHS-201523140). The last regularly scheduled Council meeting within the 30-day review period is on 1-13-20. The Committee approved filing this item at its meeting on 12-3-19.

Sponsors:

Indexes: Jonathan Griffin

Code sections:

Attachments: 1. RR19 1303 TS Workday, 2. PowerPoint for Workday 19-1303, 3. 19-1303 Amendatory Agreement_Workday, Inc. 201952711-01, 4. 19-1303 Filed Resolution_Workday Inc. 201952711-01 3.18.pdf, 5. 19-1303 Filed Resolution_Workday Inc., 6. 19-1303 - signed

Date	Ver.	Action By	Action	Result
12/24/2019	1	Council President	signed	
12/23/2019	1	City Council	adopted	Pass
12/3/2019	1	Finance & Governance Committee	approved for filing	Pass

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 11-19-18

Requesting Agency: Technology Services
Division:

Subject Matter Expert Name:

Name: Joe Saporito
Email: joseph.saporito@denvergov.org

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Amendatory Agreement between

the City and County of Denver and Workday, Inc. to extend the term, and increase the maximum contract amount.

Amends a contract with Workday, Inc. by adding \$13,333,592.80 for a new total of \$23,333,592.80, five years for a new end date of 12-31-24 and amending certain legal terms for an Enterprise Resource Planning software application to support the City's Human Resource and Financial Services operations (TECHS-201523140). The last regularly scheduled Council meeting within the 30-day review period is on 1-13-20. The Committee approved filing this item at its meeting on 12-3-19.

Affected Council District(s) or citywide? Citywide

Contract Control Number: TECHS-201523140

Vendor/Contractor Name (including any "DBA"): Workday, Inc.

Type and Scope of services to be performed:

The City conducted an RFP in 2014 / 2015 to purchase and implement a new Enterprise Resource Planning (ERP) application. This application is used by all agencies within the City including Denver International Airport and would replace Peoplesoft. As a result of the RFP, Workday, Inc. was awarded a contract. The initial term of the contract will expire on December 31, 2019. The City will continue its use of Workday's ERP application and Technology Services, through this Resolution Request, desires to extend the contract by another five year term.

Workday is a Cloud based Software as a Service (SaaS) Solution that is highly configurable with minimum to no customization required. The Workday solution increases the customer experience and usability of the application. This contract includes vendor supported upgrades which ensures the City is always on the most current version of the software.

- The increase in the contract maximum amount can be broken down as follows:
 - Human Resources & Financials: \$10,911,934 (\$2,182,387 annually)
 - o Workday's base subscription which includes:
 - Human Capital Management
 - Cloud Connect for Benefits
 - Payroll
 - Projects
 - Expenses
 - Procurement
 - Core Financials
 - Grants Management
 - Learning
 - Media Cloud
 - Recruiting
 - Prism Analytics: \$465,764 (\$232,882 annually, contract term starts in 2022).
 - o Prism Analytics provides City Agencies with self-service access to the data they need to deliver better business outcomes.
 - Platinum Customer Success Package: \$743,750 (\$148,750 annually)
 - o Workday will dedicate resources to assist the City with future deployment, production and

post-production activities to ensure success.

- Contingency of 10%: \$1,212,144.80 to allow for growth in the City and for adding future functionality

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract:

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

5 years

What is the length of the extension/renewal?

5 years

What is the revised total term of the contract?

10 years

If cost changing

What was the original value of the entire contract prior to this proposed change?

\$10,000,000

What is the value of the proposed change?

\$13,333,592.80

What is the new/revised total value including change?

\$23,333,592.80

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)