Legislation Details (With Text)

File #:	20-0358	**Version:** 1	
Type:	Resolution	**Status:**	Adopted
File created:	4/13/2020	**In control:**	Business, Arts, Workforce, Climate & Aviation Services Committee
On agenda:	4/22/2020	**Final action:**	5/4/2020

Title: A resolution approving a proposed Agreement between the City and County of Denver and Airport & Aviation Professionals, Inc. concerning contract management software to monitor agreements at Denver International Airport.

Approves a contract with Airport & Aviation Professionals, Inc. for $2.5 million and three years to provide assistance throughout the re-implementation of PROPWorks, an airport specific revenue contract management software application to monitor the terms and conditions of the Airline Space and Use Agreements, Concession Agreements, and other permits at Denver International Airport (202053264-00). The last regularly scheduled Council meeting within the 30-day review period is on 5-18-20. The Committee approved filing this item at its meeting on 4-22-20.

Sponsors:

Indexes: Zach Rothmier

Code sections:

Attachments: 1. RR20 0358 DIA Airport & Aviation Professionals, Inc., 2. 20-0358 Contract_Airport and Aviation Professionals Inc, 3. 20-0358 Filed Resolution_Airport and Aviation Professionals Inc, 4. 20-0358 Filed Resolution_Airport and Aviation Professionals Inc, 5. 20-0358 - signed

Date	Ver.	Action By	Action	Result
5/5/2020	1	Council President	signed	
5/4/2020	1	City Council	adopted	Pass
4/22/2020	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved by consent	

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 4-13-20

Requesting Agency: Denver International Airport
　　　　　　　　Division:

Subject Matter Expert Name:

Name:	Angela Casias
Email:	angela.casias@flydenver.com

Item Title & Description:
(Do not delete the following instructions)
*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and County of Denver and Airport & Aviation Professionals, Inc. concerning contract management software to monitor agreements at Denver International Airport.

Approves a contract with Airport & Aviation Professionals, Inc. for $2.5 million and three years to provide assistance throughout the re-implementation of PROPWorks, an airport specific revenue contract management software application to monitor the terms and conditions of the Airline Space and Use Agreements, Concession Agreements, and other permits at Denver International Airport (202053264-00). The last regularly scheduled Council meeting within the 30-day review period is on 5-18-20. The Committee approved filing this item at its meeting on 4-22-20.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 202053264-00

Vendor/Contractor Name (including any "DBA"): Airport & Aviation Professionals, Inc.

Type and Scope of services to be performed:
PROPWorks is the leading software application used by most of the large hub airports. Denver International Airport (DEN) is re-implementing PROPWorks, an airport specific revenue contract management software application. As a revenue contract management software application, PROPWorks allows DEN to monitor the terms and conditions the Airline Space and Use Agreements, Concession Agreements, and other permits and combines this information to space management along with valuable data. The current PROPWorks version used by DEN was initially established for a small portion of the airport operations. The re-implementation takes a global and future strategic approach to the software applications functionality structure.   It will allow for more complex data information, including concession revenue and airlines statistics and allow for measurements against the space management. It will also allow DEN to maximize efficiencies with space management, revenues, and passenger trends by connecting those data points with contracts. The re-implementation will centralize the monitoring of all airport revenue contracts. By re-implementing the software system now, it will prepare the airport for future opportunities.

This consultant has assisted with implementing PROPWorks at other large hub airports including Hartfield-Jackson International Airport (ATL), Los Angeles World Airports (LAX), Dallas-Fort Worth International Airport (DFW), and Clark County Department of Aviation (LAS). The consultant brings more than 20 years of experience implementing and operating PROPWorks. The consultant also has experience with the implementation of Workday.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts
Term of initial contract: DOE + 3 years

Options for Renewal:
      How many renewals (i.e. up to 2 renewals)?
      Term of any renewals (i.e. 1 year each):

Cost of initial contract term: $2,500,000

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:
Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing
What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing
What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing
Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)