



## Legislation Details (With Text)

**File #:** 21-1381 **Version:** 1

**Type:** Resolution **Status:** Adopted

**File created:** 11/8/2021 **In control:** Business, Arts, Workforce, Climate & Aviation Services Committee

**On agenda:** 11/29/2021 **Final action:** 11/29/2021

**Title:** A resolution approving a proposed Second Amendment between the City and County of Denver and ASKREPLY, f/k/a B2Gnow/AskReply, Inc. concerning payment of the final invoice for the LCP Tracker system at Denver International Airport.  
Amends a contract with ASKREPLY, formerly known as B2Gnow/AskReply, Inc. by adding \$110,400 for a new total of \$952,300 to pay the final invoice for the LCP Tracker system. No change to contract duration (202159262). The last regularly scheduled Council meeting within the 30-day review period is on 12-20-21. The Committee approved filing this item at its meeting on 11-17-21.

**Sponsors:**

**Indexes:** Zach Rothmier

**Code sections:**

**Attachments:** 1. RR21 1381 DIA B2GnowAskReply Request, 2. RR21 1381 DIA B2GnowAskReply Summary, 3. 21-1381 Filed Resolution\_AskReply fka B2Gnow, 4. AskReply fka B2Gnow Contract, 5. 21-1381 Filed Resolution\_AskReply fka B2Gnow, 6. 21-1381 - signed

Date	Ver.	Action By	Action	Result
11/29/2021	1	Council President	signed	
11/29/2021	1	City Council	adopted	Pass
11/17/2021	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved by consent	

## Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 11-8-21

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name: Carolina Flores
Email: Carolina.Flores@flydenver.com

### Item Title & Description:

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Second Amendment between the City and County of Denver and ASKREPLY, f/k/a B2Gnow/AskReply, Inc. concerning payment of the final invoice for the LCP Tracker system at Denver International Airport.**

Amends a contract with ASKREPLY, formerly known as B2Gnow/AskReply, Inc. by adding \$110,400 for a new total of \$952,300 to pay the final invoice for the LCP Tracker system. No change to contract duration (202159262). The last regularly scheduled Council meeting within the 30-day review period is on 12-20-21. The Committee approved filing this item at its meeting on 11-17-21.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 202159262

**Vendor/Contractor Name (including any "DBA"):** ASKREPLY f/k/a B2Gnow/AskReply, Inc.

**Type and Scope of services to be performed:**

This original agreement was for both B2G and LCP Tracker software systems and is shared between Denver International Airport (DEN), the Divisions of Small Business Opportunity (DSBO), and the City's Auditor's Office. The original scope of the contract was to have B2Gnow/AskReply, Inc. (B2G) provide DBSO with a file format to facilitate the automated uploading and entering of DEN revenue totals for concessions into B2G monthly. B2G installed the appropriate modules into the B2G application to facilitate the file upload, including providing access to a secure file transfer protocol site where the upload file will be delivered and received. B2G supported DEN and DSBO with the implementation of the new process and monitored the secure file transfer protocol site.

This amendment is to increase capacity to pay the final invoice for LCP Tracker under the current contract. A new contract will be drafted for future services. The new contract will be owned and managed by the Auditor's Office.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

\$841,900.00

**What is the value of the proposed change?**

\$110,400.00

**What is the new/revised total value including change?**

\$952,300.00

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**