



## Legislation Details (With Text)

**File #:** 22-0869 **Version:** 1

**Type:** Resolution **Status:** Adopted

**File created:** 7/18/2022 **In control:** Finance & Governance Committee

**On agenda:** 8/8/2022 **Final action:** 8/8/2022

**Title:** A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Slalom, LLC to continue work on the Salesforce platform for major strategic initiatives that rely on business intelligence, information, and communication technology services. Amends an on-call technology services agreement with Slalom, LLC by adding \$5,000,000 for a new total of \$10,000,000 and 3 years for a new end date of 12-31-2026 to continue work on the Salesforce platform for major strategic initiatives that rely on business intelligence, information, and communication technology services, citywide (TECHS- 202263882). The last regularly scheduled Council meeting within the 30-day review period is on 8-29-2022. The Committee approved filing this item at its meeting on 7-26-2022.

**Sponsors:**

**Indexes:** Mar'quasa Maes

**Code sections:**

**Attachments:** 1. RR22-0869 Resolution Request Form - Slalom 2022, 2. 22-0869 Amendatory Agreement\_Slalom, LLC 202263882-01, 3. 22-0869 Filed Resolution\_Slalom, LLC 202263882-01, 4. 22-0869 Filed Resolution\_Slalom, LLC 202263882-01, 5. 22-0869 - signed

Date	Ver.	Action By	Action	Result
8/8/2022	1	Council President	signed	
8/8/2022	1	City Council	adopted	Pass
7/26/2022	1	Finance & Governance Committee	approved by consent	Pass

## Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted: 7-25-2022**

**Requesting Agency: Technology Services**  
**Division:**

**Subject Matter Expert Name:** Chad Mitchell  
**Email Address:** Chad.Mitchell@denvergov.org  
**Phone Number:**

### Item Title & Description:

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

## **A resolution approving a proposed Amendatory Agreement between**

**the City and County of Denver and Slalom, LLC to continue work on the Salesforce platform for major strategic initiatives that rely on business intelligence, information, and communication technology services.**

Amends an on-call technology services agreement with Slalom, LLC by adding \$5,000,000 for a new total of \$10,000,000 and 3 years for a new end date of 12-31-2026 to continue work on the Salesforce platform for major strategic initiatives that rely on business intelligence, information, and communication technology services, citywide (TECHS- 202263882). The last regularly scheduled Council meeting within the 30-day review period is on 8-29-2022. The Committee approved filing this item at its meeting on 7-26-2022.

**Affected Council District(s) or citywide? Citywide**

**Contract Control Number:** TECHS- 202263882

**Vendor/Contractor Name (including any "DBA"):** Slalom, LLC.

**Type and Scope of services to be performed:**

Slalom, LLC. will provide the City with on-call professional services related to business intelligence and information and communication technology. This purpose of this contract and Technology Services partnership with Slalom is to help eliminate silos, optimize City operations, and address some of the biggest challenges the City faces, including rationalized use of enterprise technology systems, data collection and availability.

In order to maximize the City's previous investments in partnership with Slalom, Technology Services is requesting to exceed a three-year term. The City has invested time and effort into the relationship with the vendor and their knowledge of our specific Salesforce implementation. Technology Services is currently in the early phases of defining several major initiatives for the platform and will require professional services provided by Slalom to implement these projects. Examples of these initiatives are HOST's program and case management, DOMPD case management, DOTI Volume Based Pricing and Solid Waste Management case management and customer portal systems.

The Contractor shall provide professional services to assist in the planning, development, operation and execution of technology and data projects. This includes: technology development and deployment, data analysis, and strategic development and planning that focus on sustainability, mobility, access, resilience, and transparency.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):** N/A

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

Amendment

**Was this contractor selected by competitive process or sole source?**

Competitive

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)? Total cost and length**

***If length changing***

**What was the length of the term of the original contract?**

10/1/2020 - 12/31/2023

**What is the length of the extension/renewal?**

**3 years**

**What is the revised total term of the contract?**

10/1/2020 - 12/31/2026

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

\$5,000,000

**What is the value of the proposed change?**

\$5,000,000

**What is the new/revised total value including change?**

\$10,000,000

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**