



## Legislation Details (With Text)

**File #:** 23-0150 **Version:** 1

**Type:** Resolution **Status:** Adopted

**File created:** 2/7/2023 **In control:** Finance & Governance Committee

**On agenda:** 3/6/2023 **Final action:** 3/6/2023

**Title:** A resolution approving a proposed Agreement between the City and County of Denver and Insight Public Sector, Inc. for the purchase of software licensing for various Microsoft products supporting all City Agencies.  
Approves a contract with Insight Public Sector, Inc. for \$20,000,000 and through 2-28-2026 for Microsoft product subscription services and licenses and to provide support for projects such as migrating servers to the cloud and moving certain telephone services to Teams (TECHS-202366393-00). The last regularly scheduled Council meeting within the 30-day review period is on 3-27-2023. The Committee approved filing this item at its meeting on 2-21-2023.

**Sponsors:**

**Indexes:** Lucas Palmisano

**Code sections:**

**Attachments:** 1. RR23-0150\_TS\_Resolution Request Form - Insight Public Sector 2023, 2. 23-0150 Agreement\_Insight Public Sector, Inc. 202366393, 3. 23-0150 Filed Resolution\_Insight Public Sector, Inc. 202366393, 4. 23-0150 Filed Resolution\_Insight Public Sector, Inc. 202366393, 5. 23-0150 - signed

Date	Ver.	Action By	Action	Result
3/6/2023	1	Council President	signed	
3/6/2023	1	City Council	adopted	Pass
2/21/2023	1	Finance & Governance Committee	approved by consent	

## Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted: 2-20-2023**

**Requesting Agency: Technology Services  
Division:**

**Subject Matter Expert Name:** Jennifer Randolph

**Email Address:** Jennifer.Randolph@denvergov.org

**Phone Number:**

### Item Title & Description:

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and**

## County of Denver and Insight Public Sector, Inc. for the purchase of software licensing for various Microsoft products supporting all City Agencies.

Approves a contract with Insight Public Sector, Inc. for \$20,000,000 and through 2-28-2026 for Microsoft product subscription services and licenses and to provide support for projects such as migrating servers to the cloud and moving certain telephone services to Teams (TECHS-202366393-00). The last regularly scheduled Council meeting within the 30-day review period is on 3-27-2023. The Committee approved filing this item at its meeting on 2-21-2023.

### Affected Council District(s) or citywide? Citywide

**Contract Control Number:** TECHS-202366393-00

**Vendor/Contractor Name (including any "DBA"):** Insight Public Sector, Inc.

### Type and Scope of services to be performed:

This contract will allow the City to purchase software services through Insight Public Sector, Inc., a Microsoft Value Add Reseller (VAR), while leveraging the State of Colorado's NASPO cooperative agreement. The City will purchase subscription services and licensing for various Microsoft products. Subscription and licensing services include the use, support and maintenance of the software products. VAR is necessary to get a contract with the vendor accepting the city's terms and conditions (e.g., Microsoft doesn't enter into a direct agreement with the city because of terms and conditions).

Microsoft products are critical to all City Agencies. Through this contract, Technology Services will purchase various Microsoft products to include, but not limited to: Office 365, Power BI, Microsoft Teams, Telephony in Teams, Azure (cloud solutions), Visio and Windows. The table below lists some of the different types of licensing used by City Agencies. Technology Services is also including capacity within this contract to assist with the purchase of Microsoft products for the District Attorney and County Courts as well as for future projects such as moving from traditional desk phones to Microsoft telephony in Teams, migrating from on-premise servers to the cloud, increases in projected growth in City staff and increases in the use of certain Microsoft products like Power BI.

Part Number	Item Name	Quantity	Unit Price	Extended Price
312-02257	Exchange Server Standard ALng SA	2	\$ 127.84	\$ 255.68
6VC-01254	Win Remote Desktop Services CAL ALng SA UCAL	702	\$ 23.79	\$ 16,700.58
Server and Cloud Products				
9GS-00135	CIS Suite Datacenter Core ALng SA 2L	452	\$ 158.57	\$ 71,673.64
9GA-00313	CIS Suite Standard Core ALng SA 2L	818	\$ 34.03	\$ 27,836.54
9GS-00735	CIS Suite Datacenter Core ALng LSA 2L w/o WinSvr	24	\$ 201.35	\$ 4,832.40
7JQ-00343	SQL Server Enterprise Core ALng SA 2L	72	\$ 2,358.36	\$ 169,801.92
7NQ-00292	SQL Server Standard Core ALng SA 2L	27	\$ 615.35	\$ 16,614.45
MX3-00117	Visual Studio Ent MSDN ALng SA	25	\$ 1,022.44	\$ 25,561.00
77D-00111	Visual Studio Pro MSDN ALng SA	40	\$ 308.24	\$ 12,329.60

6QK-00001	Azure prepayment	10	\$ 1,219.80	\$ 12,198.00
7NQ-00476	SQL Server Standard Core ALng Sub 2L	2	\$ 919.49	\$ 1,838.98
Enterprise Products				
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	10586	\$ 377.77	\$ 3,999,073.22
AAA-11894	O365 G3 GCC Sub Per User	25	\$ 236.15	\$ 5,903.75
AAD-34704	M365 G3 Unified FUSL GCC Sub Per User	1	\$ 377.77	\$ 377.77
AAD-63092	M365 F3 Unified GCC Sub Per User	2358	\$ 83.31	\$ 196,444.98
J8S-00003	Power Apps Per App GCC Sub 1 App or Portal	2	\$ 53.67	\$ 107.34
HKL-00002	Power BI Premium P1 GCC Sub	2	\$ 45,574.90	\$ 91,149.80
DDJ-00001	Power BI Pro GCC Sub Per User	250	\$ 91.12	\$ 22,780.00
7MS-00001	Project P3 GCC Sub Per User	90	\$ 273.72	\$ 24,634.80
LM9-00028	Teams Domestic Calling Plan GCC Sub 120 Min Per User Promo	3700	\$ 21.47	\$ 79,439.00
LK9-00003	Teams Phone Standard GCC Sub Per User	3700	\$ 72.94	\$ 269,878.00
VA1-00001	Teams Rooms Pro GCC Sub Per Device	402	\$ 429.37	\$ 172,606.74
KXJ-00001	Teams Shared Devices GCC Sub Per Device	10	\$ 72.94	\$ 729.40
P3U-00001	Visio P2 GCC Sub Per User	200	\$ 136.86	\$ 27,372.00
DDJ-00001	Power BI Pro GCC Sub Per User	3	\$ 91.12	\$ 273.36
			12 Month Estimated Total:	\$ 5,250,412.95

\*3-year term. Remainder of contract dollars are to assist with the purchase of Microsoft products for the District Attorney and County Courts as well as for future projects such as moving from traditional desk phones to Microsoft telephony in Teams, migrating from on-premise servers to the cloud, increases in projected growth in City staff and increases in the use of certain Microsoft products like Power BI.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): N/A**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

New

**Was this contractor selected by competitive process or sole source?**

Comp.

**For New contracts**

**Term of initial contract:**

3 years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**\$20M**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**