



## Legislation Text

File #: 18-1277, Version: 1

### Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 10-30-18

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name: Angela Casias

Email: angela.casias@flydenver.com

#### Item Title & Description:

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

#### **A resolution approving a proposed Agreement between the City and County of Denver and McKinsey & Company, Inc. concerning consulting services at Denver International Airport.**

Approves an on-call contract with McKinsey & Company, Inc. Washington D.C., for \$2,000,000 and for three years for professional airport consulting services including organization and management, finance and economic development, public affairs, technology engineering, construction and other consulting services at Denver International Airport (201738814). The last regularly scheduled Council meeting within the 30-day review period is on 12-10-18. The Committee approved filing this item at its meeting on 11-7-18.

**Affected Council District(s) or citywide?**

**Contract Control Number:** 201738814

**Vendor/Contractor Name (including any "DBA"):** McKinsey & Company Inc

#### **Type and Scope of services to be performed:**

McKinsey & Co., Inc. Washington D.C., will provide consulting services as requested by DEN executive management. Projects range in size and across categories, and consultants will be

utilized on an on-call basis. A specific list of the types of services requested are set forth below;

- \* Organization and Management Consulting
- \* Finance and Economic Development
- \* Public / Government Affairs Consulting
- \* Project Management
- \* Technology Consulting
- \* Real Estate Development
- \* Engineering and Construction
- \* Revenue Development
- \* Aviation Related Professional Services

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

15% level of MWBE

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?** Competitive

**For New contracts**

**Term of initial contract:** Three years

**Options for Renewal:**

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

**Cost of initial contract term:** \$2,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**