



## Legislation Text

File #: 19-0499, Version: 1

### Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 5-16-19

**Requesting Agency:** Technology Services  
**Division:**

**Subject Matter Expert Name:** Joe Saporito  
**Email Address:** joseph.saporito@denvergov.org

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and Comcast Cable Communications Management, LLC for acquisition of Ethernet and other services.**

Approves a contract with Comcast Cable Communications Management, LLC for \$20,000,000 and for five years to provide the city with various telecommunication services including voice, video, wi-fi, and internet site to site connectivity, access to the internet to be used by some of the city's major applications, service to help protect the city from unauthorized access, and the ability to make and receive phone calls over the internet, citywide (TECHS - 201841263-00). The last regularly scheduled Council meeting within the 30-day review period is on 6-24-19. The Committee approved filing this item at its meeting on 5-28-19.

**Affected Council District(s) or citywide?** citywide

**Contract Control Number:** TECHS - 201841263-00

**Vendor/Contractor Name (including any "DBA"):** Comcast Cable Communications Management, LLC.

**Type and Scope of services to be performed:**

The City and County of Denver is leveraging a State of Colorado agreement with Comcast Cable

Communications Management for the purpose of providing the City with various telecommunication services including Ethernet Network Services, Ethernet Dedicated Internet Services, Distributed Denial of Service Mitigation Services, Session Initiation Protocol Services and Business Internet Services

The State facilitated a competitive solicitation process for these services and awarded Comcast. Comcast provided aggressive pricing for these services and by leveraging the State agreement the City can realize cost savings estimated at 30% less of what the current rates are.

The following is a list of the services the City will be using and approximate yearly expenses:

- Ethernet Network Services - This provides voice, video, wi-fi, and internet site to site connectivity to City sites (for example recreation centers and the Denver Art Museum)
- Ethernet Dedicated Internet Services / Business Internet Services - This provides access to the internet to be used by some of the City's major applications (for example Workday, Kronos, ServiceNow and Office365)
- Distributed Denial of Service Mitigation Services - This is a service to help protect the City from unauthorized access (hacking)
- Session Initiation Protocol Services - The ability to make and receive phone calls over the internet

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:** Five years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$20,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**