



## Legislation Text

File #: 19-0589, Version: 1

### Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 6-10-19

**Requesting Agency:** Technology Services  
**Division:**

**Subject Matter Expert Name:**

Name: Joe Saporito
Email: joseph.saporito@denvergov.org

#### Item Title & Description:

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

#### **A resolution approving a proposed Master Services Agreement between the City and County of Denver and Flexential Colorado Corp. for Data Center Colocation, Managed (Cloud) Services, and Professional Services.**

Approves a contract with Flexential Colorado Corp. for \$6 million and for five years to provide Datacenter colocation, managed cloud services and professional services to support the Technology Services' Infrastructure and Data Management teams, citywide (TECHS-201947808-00). The last regularly scheduled Council meeting within the 30-day review period is on 7-29-19. The Committee approved filing this item at its meeting on 6-18-19.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** TECHS-201947808-00

**Vendor/Contractor Name (including any "DBA"):** Flexential Colorado Corp.

#### **Type and Scope of services to be performed:**

Technology Services (TS) is requesting approval of a contract which would establish a strategic

partnership with Flexential Colorado Corp. (Flexential) for Data Center Colocation, Managed (Cloud) Services, and Professional Services. This partnership will assist TS with its long-term strategies around infrastructure and Hybrid IT services.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

An RFP for these services was facilitated by the City of Portland, Title for Portland: "Data Center Colocation Services" RFP # 00000420 Done by Procurement Services. Portland awarded Flexential a Cooperative agreement that the City is leveraging.

**For New contracts**

**Term of initial contract:** Five years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$6,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different**

**way of doing business etc.)**