



## Legislation Text

File #: 19-1023, Version: 1

### Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 9-23-19

**Requesting Agency:** Technology Services  
**Division:**

**Subject Matter Expert Name:**

Name: Joe Saporito
Email: joseph.saporito@denvergov.org

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Slalom, LLC to replace the rate sheet and increase the amount.**

Amends an on-call contract with Slalom, LLC. By adding \$4,000,000 for a new total of \$7,000,000 and replacing the term sheet to assist with the ongoing use and development of services and programs such as Salesforce, Adobe, digital experience and internal business processes, citywide. No change to contract duration (TECHS-201840883). The last regularly scheduled Council meeting within the 30-day review period is on 11-12-19. The Committee approved filing this item at its meeting on 10-8-19.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** TECHS-201840883

**Vendor/Contractor Name (including any "DBA"):** Slalom, LLC

**Type and Scope of services to be performed:**

This is an on-call contract that will allow Technology Services to engage with Slalom, a local

Premier Technology Partner and recent awardee of the Smart Cities RFP, for professional services in the disciplines specific to the management and continued expansion of the City's Technology Initiatives.

The need for a strategic partner is based on the City's need to grow beyond its current technical state and capacity and for Technology Services become more proactive in completing strategic initiatives in addition to responding to tactical requests in certain areas. Completion of the initiatives supported through this contract will establish a stronger foundation for growing and maximizing services within the City such as the ongoing use and development of services and programs such as Salesforce, Adobe, digital experience and internal business processes.

Technology Services would like to continue to leverage key products, programs and processes to assist our customer agencies in responding to the ever-increasing demands from the citizens of Denver. These citizens are continually looking for their Government to adopt technologies, internally and externally, that are mobile, intuitive and make use of connected data and these products, programs and processes support that.

Technology Services' mission "To improve City performance" continues to be focused toward the provisioning of technology to our City agencies in a quick and efficient way. Technology Services strives to continue utilizing technology strategically and expand the City's capabilities to solve business problems and improve the delivery of services to citizens using modern, mobile and accessible means. This will come to fruition though leveraging new opportunities required to serve Denver's citizens as well as in modernizing, improving and replacing outdated and unsupported technology and applications. As a strategic partner, Slalom has capabilities in each of these areas, as well as many others, and increases Technology Services ability to serve these needs timely and efficiently.

#### Current and future projects

- DEDO Housing Inventory Management System
- Resident Experience Strategy / Activation
- Salesforce Design Engineering
- Salesforce Strategy Support
- Tech Portfolio Optimization
- DHS Infor Integration
- 811 Case Management
- DHS Skip the Line
- Denvergov Redesign

Estimated total for these projects is 3,829,850.00

#### **Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

\$3,000,000

**What is the value of the proposed change?**

\$4,000,000

**What is the new/revised total value including change?**

\$7,000,000

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**