



## Legislation Text

File #: 20-0406, Version: 1

### Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 4-27-20

**Requesting Agency:** Department of Housing Stability  
**Division:**

**Subject Matter Expert Name:**

Name: Melissa Thate

Email: Melissa.Thate@denvergov.org

#### Item Title & Description:

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed First Amendatory Agreement with Energy Outreach Colorado Efficiency, LLC to amend the scope of services and budget, extend the term and increase the compensation to continue to operate the Colorado Affordable Residential Energy (CARE) Program.**

Amends a contract with Energy Outreach Colorado Efficiency LLC by adding \$300,000 for a new total of \$750,000 and 15 months for a new end date of 3-31-21 to operate the Colorado Affordable Residential Energy (CARE) Program for creating safer living environments, preserving affordability and housing quality, and lowering energy bills for qualifying residents in Globeville and Elyria Swansea neighborhoods in Council District 9 (OEDEV-201946963-01; HOST-202054198). The last regularly scheduled Council meeting within the 30-day review period is on 6-8-20. The Committee approved filing this item at its meeting on 5-6-20.

**Affected Council District(s) or citywide?** Council District 9

**Contract Control Number:** HOST-202054198 / OEDEV-201946963-01

**Vendor/Contractor Name (including any "DBA"):** Energy Outreach Colorado Efficiency LLC

**Type and Scope of services to be performed:**

These funds will be provided to Energy Outreach Colorado Efficiency LLC (EOC) to be utilized for creating safer living environments, preserving affordability and housing quality, and lowering energy bills for City and County of Denver residents living in Globeville and Elyria Swansea neighborhoods with household incomes at or below 80% of the Area Median Income (AMI). Colorado's Affordable Residential Energy (CARE) Program leverages EOC funding, utility rebates, and local resources to provide free energy efficiency services to participants. Funds will be used to provide safe, efficient mechanical, plumbing, and electrical repairs or replacements, identifying and correcting health and safety hazards, educating the residents on preventative maintenance of their home, and providing energy education that empowers residents to control their own energy usage and lower their utility bills. Eligible services include heating and hot water upgrades, insulation, air sealing, LEDs, refrigerator replacement, smart thermostats, window replacement, proper home ventilation, and evaporative coolers. The program is projected to serve a total of 100 homes with various degrees of service. The proposed number of outcomes was reduced from the prior contract due to existing market trends and increased construction costs. The personnel costs for managing the program will be paid at a rate of 10% of the total program budget.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

**If length changing**

**What was the length of the term of the original contract?**

1/1/2019-12/31/2019

**What is the length of the extension/renewal?**

15 months

**What is the revised total term of the contract?**

1/1/2019-3/31/2021

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

\$450,000

**What is the value of the proposed change?**

\$300,000

**What is the new/revised total value including change?**

\$750,000

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**