



Legislation Text

File #: 20-1380, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 11-16-20

Requesting Agency: Denver International Airport
Division:

Subject Matter Expert Name:

Name: Angela Casias
Email: angela.casias@flydenver.com

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Second Amendment between the City and County of Denver and Alclear, LLC d/b/a Clear concerning the Registered Traveler Program at Denver International Airport.

Amends a revenue contract with Alclear, LLC, doing business as Clear, by adding \$5,700,000 of revenue for a new total of \$17,679,581.42 and three years for a new end date of 1-28-24 for the Registered Traveler Program at Denver International Airport (202056801). The last regularly scheduled Council meeting within the 30-day review period is on 12-21-20. The Committee approved filing this item at its meeting on 11-25-20.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 202056801

Vendor/Contractor Name (including any "DBA"): ALCLEAR, LLC d.b.a. CLEAR

Type and Scope of services to be performed:

The purpose of this amendment is for extension and modification of the existing agreement with ALCLEAR, LLC (CLEAR) while allowing DEN to keep all current contract revenue terms. CLEAR is the only company sponsored and approved by the Transportation Security Administration (TSA)

to operate the Registered Traveler (RT) program, providing membership-only expedited entry to security checkpoints at 36 U.S. Airports. The RT program guidelines are managed under DEN's Airport's Security Plan (ASP) in Appendix L The DEN Terminal Operations team would like to avoid interruption or changes to the service and the contract Scope of Work (SOW) while DEN continues design and construction to the Great Hall project and possible new Security Checkpoints. The development of the CLEAR brand and business model has created significant revenue both locally and nationwide, which is subsequently shared with DEN through this agreement.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract:

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

01/29/2013-01/28/2021

What is the length of the extension/renewal?

Three years

What is the revised total term of the contract?

01/29/2013-01/28/2024

If cost changing

What was the original value of the entire contract prior to this proposed change?

Revenue -\$11,979,581.42

What is the value of the proposed change?

Revenue - \$5,700,000

What is the new/revised total value including change?

Revenue - \$17,679,581.42

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)