



Legislation Text

File #: 20-1385, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 11-16-20

Requesting Agency: Denver International Airport
Division:

Subject Matter Expert Name:

| | |
|--------|-----------------------------|
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Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed First Amendment between the City and County of Denver and Daon Inc. concerning contactless solutions to provide enhanced safety for passengers and employees at Denver International Airport.

Amends a contract with Daon, Inc. to accept services, products and other development costs up to \$25,000,000 at no cost to Denver International Airport, to develop, accelerate and deliver contactless solutions to provide enhanced safety for passengers and employees and improve airport operations at Denver International Airport. No change to contract duration (202054840-01). The last regularly scheduled Council meeting within the 30-day review period is on 12-21-20. The Committee approved filing this item at its meeting on 11-25-20.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 202054840-01

Vendor/Contractor Name (including any "DBA"): Daon, Inc.

Type and Scope of services to be performed:

DEN and Daon began an innovation partnership in the early summer of 2020 to develop solutions to address the COVID-19 pandemic. With the partnership's success in creating the app-based reservation system for health-conscious travelers, VeriFLY, DEN and will continue the partnership.

Daon and Denver International Airport have agreed to work in partnership to develop, accelerate and deliver contactless solutions which can improve passenger experience, increase health resilience, and increase overall "trust" in the travel process. These solutions will provide enhanced safety for passengers and employees and improve airport operations.

As part of this partnership, Daon will (1) cover all development costs associated with any solutions that would be piloted and/or deployed; (2) invest up to \$25 million in pre- and post-security infrastructure related to health and wellness efforts, such as eGates, touchless enrollment kiosks, and routing/wait time technologies as DEN and Daon continue to partner on developing innovative solutions; (3) share future benefits of the partnership including intellectual property assets developed through the relationship with DEN during the period of performance of the relationship where the assets developed as part of this partnership are used at other airports; and (4) assist DEN in the development of an airport app that can be used to enhance a traveler's experience.

As part of this project DEN will (1) work with Daon on solution designs; (2) promote the partnership with airport stakeholders; (3) prioritize joint initiatives; (4) provide some of the manpower required to pilot and implement solutions; and (5) as traveler volumes return at DEN, facilitate discussions with airlines and airport concessions on ways to generate revenue.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract:

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

\$0

What is the value of the proposed change?

Up to \$25,000,000 Revenue

What is the new/revised total value including change?

Up to \$25,000,000 Revenue

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)