



## Legislation Text

File #: 21-1039, Version: 1

### Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 9-3-21

**Requesting Agency:** Technology Services  
**Division:**

**Subject Matter Expert Name:**

Name: Joe Saporito

Email: joseph.saporito@denvergov.org

#### **Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

#### **A resolution approving a proposed Professional Services Agreement between the City and County of Denver and Advanced Network Management, Inc. for the operation and maintenance of Cisco equipment.**

Approves a contract with Advanced Network Management, Inc. for \$5 million and for five years to provide on-call professional services related to Cisco hardware and software supporting the City's data networks (TECHS-202159478). The last regularly scheduled Council meeting within the 30-day review period is on 10-31-21. The Committee approved filing this item at its meeting on 9-14-21.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** TECHS-202159478

**Vendor/Contractor Name (including any "DBA"):** Advanced Network Management, Inc.

#### **Type and Scope of services to be performed:**

The City maintains a metropolitan area network ("City Network") that provides services to all

City sites (50 agencies (250 sites)). The City Network provides connectivity, transport for data, wireless, video and voice (including a clustered Cisco Call Manager for IP Telephony). It is designed and maintained using Cisco equipment and products. The City also maintains internal data centers, providing compute and storage for the City.

The City Network connectivity is a combination of dark fiber, DSL, and Metro Optical Ethernet. It operates 24x7x365 and carries a number of mission critical functions, including public works traffic and cloud applications, as well as life safety and physical security networks.

Through a solicitation process, Technology Services has awarded Advanced Network Management who will act as a partner that employs Cisco technical resources (Professional Services) that are able to work on and install all Cisco products and related services within the City infrastructure.

Examples would be:

- Architecture, design for cisco networking, server, storage and voice system
- Major upgrades to the voice system supporting the city call centers (i.e. 311 and DHS) and 911 services
- Upgrade planning assistance for compatibility across all city infrastructure
- Automation of datacenter services
- Staff augmentation
- Architecture, Design, and Implementation of Virtual Server Platforms

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:** 5 years

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$5,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List**

**all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**