



## Legislation Text

File #: 21-1524, Version: 1

### Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 12-8-21

**Requesting Agency:** Technology Services  
**Division:**

**Subject Matter Expert Name:**

Name: Joe Saporito
Email: joseph.saporito@denvergov.org

#### Item Title & Description:

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

#### **A resolution approving a proposed Agreement between the City and County of Denver and Zivaro, Inc. to provide licensing, support and maintenance of the City's spam and email filter and phishing and email threat protection.**

Approves a contract with Zivaro, Inc. for \$6,360,078.31 and through 2-1-27 to provide licensing, support and maintenance of the City's spam and email filter and phishing and email threat protection (TECHS-202160488). The last regularly scheduled Council meeting within the 30-day review period is on 1-24-22. The Committee approved filing this item at its meeting on 12-21-21.

**Affected Council District(s) or citywide?** Citywide

**Contract Control Number:** TECHS-202160488

**Vendor/Contractor Name (including any "DBA"):** Zivaro, Inc.

#### **Type and Scope of services to be performed:**

Technology Services conducted a solicitation through the Purchasing Dept. to purchase Proofpoint software licensing related to email security. Based off of this solicitation process, Zivaro's offer was determined to be within the best interests of the City. Zivaro is a certified

Value Added Reseller (VAR) of Proofpoint software. Technology Services is seeking approval of this contract to Zivaro for licensing, support and maintenance to Proofpoint's Software as a Service (SaaS) Email Protection solution. Employing this SaaS software is critical for the City's Enterprise email security. ProofPoint provides defense against email fraud tactics; targeted attack protection; digital asset security - encryption; analyzes internal email and blocks URL/attachment threats, spam, and viruses without impacting mail flow.

The Proofpoint software suite includes:

- Cloud Security Application Broker
- DMARC deployment - Up to 5 sending domains (and unlimited defensive registrations). Defense against all email fraud tactics used in an organization's email ecosystem.
- Enterprise licenses
- IMD Service - Analyzes internal email and blocks URL/attachment threats, spam, and viruses without impacting mail flow
- Platinum level support - Support includes vendor monitoring of the application as well as issue resolution assistance to ensure the application is functioning at its maximum performance.
- Targeted attack protection - URL and Attachment defense, TAP Dashboard, Threat Response Auto-Pull, Dynamic Reputation, Spam, Virus Protection, Zero-Hour Anti-Virus, Email Firewall, Impostor email, graymail filtering, smart search, basic DLP, Basic Encrypt
- Remote Syslog Forwarding
- Regulatory Compliance/Digital Asset Security/Encryption
- Data Discovery

As part of the City's use of the Proofpoint software, the City will pay an annual fee for software subscription, support and maintenance. Software maintenance and support services include remote troubleshooting and support provided via the telephone and online channels, as well as installation assistance and basic usability assistance. Software support services may also include new product installation services, installation of product updates, migrations for major releases of software and other types of proactive or reactive on-site services, future minor versions or future major releases of software. These support services are employed to ensure the application is functioning at its maximum capacity.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:** 2/1/2022 - 2/1/2027

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term: \$6,360,078.31**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**