



Legislation Text

File #: 22-0723, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 6-14-2022

**Requesting Agency: Climate Action, Sustainability and Resiliency
Division:**

Subject Matter Expert Name: Jeff Tejral
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Phone Number:

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and County of Denver and Michaels Energy, Inc. for the design and administration of electrification incentive programs, including an equity first incentive program, for commercial and multifamily buildings.

Approves a contract with Michaels Energy, Inc. for \$41,380,993 and through 6-30-25 for the design and administration of electrification incentive programs, including an equity first incentive program, for commercial and multifamily buildings, citywide (CASR-202263525). The last regularly scheduled Council meeting within the 30-day review period is on 7-25-22. The Committee approved filing this item at its meeting on 6-22-22.

Affected Council District(s) or citywide? Citywide

Contract Control Number: CASR-202263525

Vendor/Contractor Name (including any "DBA"): Michaels Energy, Inc

Type and Scope of services to be performed:

This contract is for Michaels Energy, Inc. as the prime consultant to CASR for the development, design and implementation of multifamily and commercial building electrification incentives. This program includes electrification feasibility reports and incentives, building electrification pilots to both learn and demonstrate heat pumps in various building types, and for equity first incentivizes. Without these incentives, building owners and operators will likely not install newer technologies and rely on exemptions to future building code requirements. Providing incentives ensures rapid market adoption, and if designed correctly, increased adoption in under-resourced communities, leading to greater emissions reductions sooner. Without these services, the city will be unable to achieve its building energy efficiency and decarbonization goals.

Michaels Energy, Inc. is contracted to provide technical and administrative services for CASR for the development, design, and administration of equity first incentives for electrification of multifamily and commercial buildings. This scope of work has three tasks to deliver over three years: Electrification Feasibility Reports, Pilots and Incentives.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment? New

**Was this contractor selected by competitive process or sole source?
Comp.**

For New contracts

Term of initial contract: July 1, 2022 to June 30, 2025

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$41,380,993

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)