



Legislation Text

File #: 22-1031, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 8-29-2022**

**Requesting Agency: Denver Economic Development and Opportunity  
Division:**

**Subject Matter Expert Name: Tony Anderson  
Email Address: tony.anderson@denvergov.org  
Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Contract between the City and County of Denver and Eckerd Youth Alternatives, Inc. to provide comprehensive workforce development services to 998 eligible individuals enrolled in WIOA and related programming.**

Approves a contract with Eckerd Youth Alternatives, Inc. for \$4,520,070 in Denver's Workforce Innovation and Opportunity Act (WIOA) funding and other special federal and state revenue or grant-funded sources and through 6-30-2023 to provide comprehensive workforce development services to 998 eligible individuals enrolled in WIOA and related programming (OEDEV-202263587-00). The last regularly scheduled Council meeting within the 30-day review period is on 10-3-2022. The Committee approved filing this item at its meeting on 8-31-2022.

**Affected Council District(s) or citywide? Citywide**

**Contract Control Number: OEDEV-202263587-00**

**Vendor/Contractor Name (including any "DBA"): Eckerd Youth Alternatives, Inc.;  
Eckerd Connects**

**Type and Scope of services to be performed: See executive summary.**

**EXECUTIVE SUMMARY**

This contract engages Eckerd Youth Alternatives Inc. as the Workforce Innovation and Opportunity Act (WIOA) one-stop and comprehensive workforce development services provider for the City and County of Denver for the 2022-23 funding year, in addition to supporting other workforce activities that fulfill both state and grant-funded requirements. Eckerd will engage and serve Denver's priority populations and neighborhoods according to the scope of this contract and DEDO's strategic direction.

In addition to its WIOA and grant administration role, Eckerd is also responsible for convening mandated partners and stakeholders who represent the larger workforce system. This group, collectively named the Denver Workforce Integration Network (DWIN), meets monthly and is designed to better align the regional workforce resources with education and economic development assets to create a collective response to labor market challenges. DWIN has allowed for increased access to workforce development services for Denver residents.

Denver Workforce Services aspires to provide workforce investment activities that increase the employment, retention, earnings, and occupational skill attainment by participants, and, as a result, improves the quality of the workforce, reduces dependency on government assistance, and enhances the productivity and competitiveness of the region. Eckerd has performed well in its initial two years (7/1/2020-6/30/22) and will continue in the subsequent program year to engage local employers, industry associations, and sector partnerships to understand the current and future needs of business and will offer training and employment opportunities to unemployed and underemployed jobseekers.

This contract is intended to provide services to 998 eligible individuals enrolled in WIOA and related programming. Performance will be measured by the following indicators: Employment rate in the 2<sup>nd</sup> quarter after program exit, employment rate in the 4<sup>th</sup> quarter after program exit, median earnings, credential attainment rate and measurable skills gains.

**Scope of work:**

DEDO and the Denver Workforce Development Board (WDB) is seeking a comprehensive service provider, which will serve as both the one-stop operator and service provider, that employs vision, innovation, accountability, and efficient and effective utilization of resources in workforce development programming. It is the City's goal to create a coordinated workforce system that focuses on a fully integrated service delivery strategy, which ensures that all customers flow seamlessly throughout. As customers are engaged across multiple entry points, their individual needs shall be identified and addressed, and they will be provided with access to programs, services, and navigation to supplementary supports. This service delivery model is a collaborative approach to help customers discover appropriate and client-centered services at a single location. This vision promotes cutting-edge practice and technology that fosters livable and sustainable wages, sustainable employment, as well as offering career pathways for the City's vulnerable populations.

**Location (if applicable): Citywide**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): N/A**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

New

**Was this contractor selected by competitive process or sole source?**

Comp.

**For New contracts**

**Term of initial contract:**

07/01/22 - 06/30/23

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**  
**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

\$4,520,070.00

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**