



Legislation Text

File #: 23-0446, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 4-24-2023

**Requesting Agency: Denver International Airport
Division:**

**Subject Matter Expert Name: Mark Nagel
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Phone Number:**

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A Resolution approving a proposed Agreement between the City and County of Denver and CarGari LLC, to operate a peer-to-peer car sharing platform at Denver International Airport.

Approves a contract with CarGari LLC for 10% gross revenue and for 3 years to operate a peer-to-peer car sharing platform at Denver International Airport in Council District 11 (PLANE-202366584). The last regularly scheduled Council meeting within the 30-day review period is on 5-22-2023. The Committee approved filing this item at its meeting on 4-26-2023.

Affected Council District(s) or citywide? 11

Contract Control Number: PLANE-202366584

Vendor/Contractor Name (including any "DBA"): CarGari LLC

Type and Scope of services to be performed:

This request is for a Peer-To-Peer Car Share Permit agreement between CarGari LLC (CarGari) and Denver International Airport (DEN). CarGari will operate a peer-to-peer car-sharing platform at DEN to connect airport customers with individual owners engaged in a car-sharing operation. CarGari shall not facilitate shared car transfers to shared car drivers at any locations except those designated by the DEN Chief Executive Officer (CEO), and/or at CarGari's off-airport facilities. CarGari shall remit 10% of gross revenues from transactions to DEN. The revenue projection was established by forecasting 25% year-over-year growth over the term of the agreement. Peer to-Peer Car Sharing is rapidly growing as a preferred choice for customers in lieu of renting

cars from legacy car rental companies.

Location (if applicable): DEN

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): N/A

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

New

Was this contractor selected by competitive process or sole source?

This procurement qualifies for the sole source exception under Memorandum No. 8B

For New contracts

Term of initial contract:

3 years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

10% gross revenue

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)